

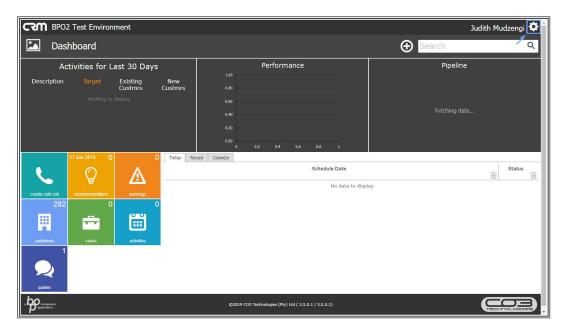
# **CRM SETTINGS**

#### **SALESMEN ASSIGNMENTS**

**Ribbon Access:** Webpage > http://[servername]:[port-no]/BPOCRM/User.aspx

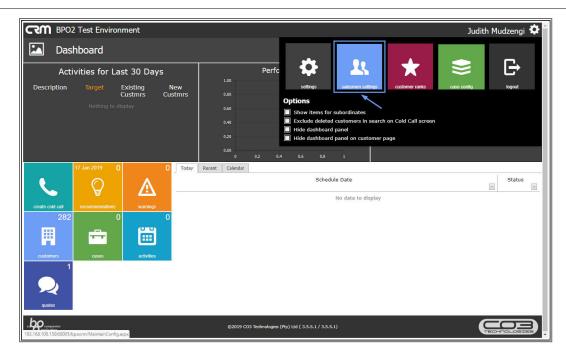
# **SALESMEN SETTINGS - ASSIGNMENTS**

• Click on the **Settings** button to the right of your **UserName**.



- The session *Options* page will pop up.
- Click on the **Salesmen Settings** tile.



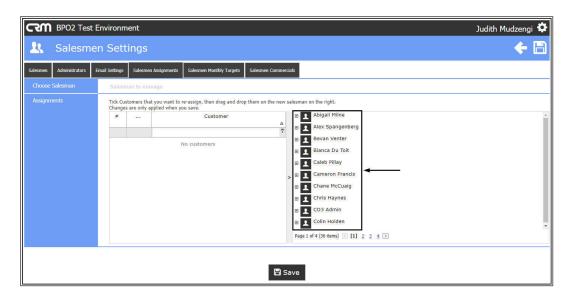


- 1. The Salesmen tab will be selected by default.
- 2. Click on the Salesmen Assignments tab.





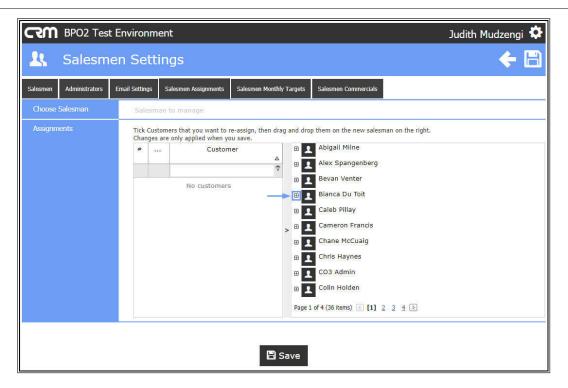
- The Assignments section will be displayed.
- The Salesmen list on the right hand side will show you a list of Salesmen.



#### **VIEW CUSTOMERS LINKED TO A SALESMAN**

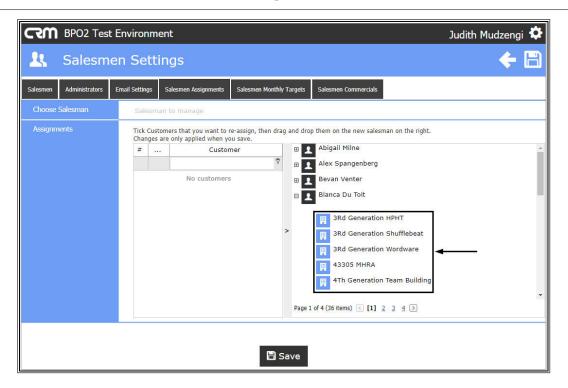
 To view customers linked to a salesman (i.e. where the salesman is either the 'main salesman' or 'additional salesman'), click on the *Expand* button.





 A list of customers linked to the salesman will be displayed (i.e. where the salesman is either the 'main salesman' or 'additional salesman').

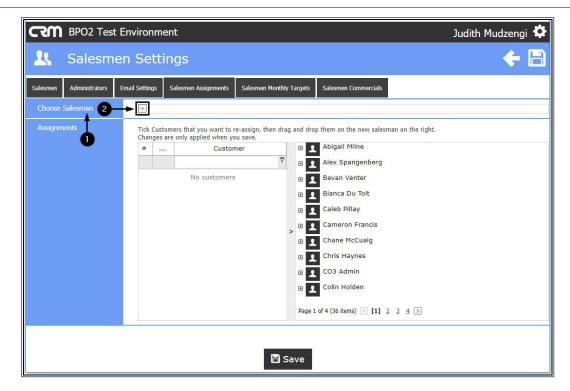




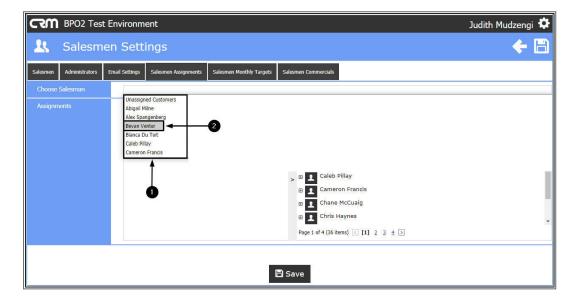
#### **REASSIGN CUSTOMER TO ANOTHER SALESMAN**

- If you need to you need to reassign a customer to another salesman, e.g. the salesman has left, or changed selling 'areas'.
  - 1. In the *Choose Salesman* field,
  - 2. click on the *down arrow* that pops up when you hover over the *Choose Salesman text box*.



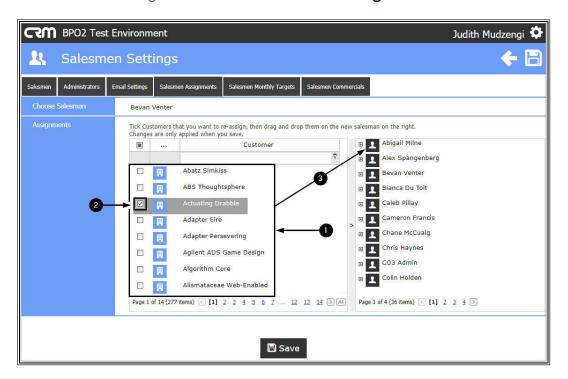


- 1. A *Salesmen drop-down menu* will be displayed.
- 2. Select the relevant salesman.
  - In this image, **Bevan Venter** has been selected.



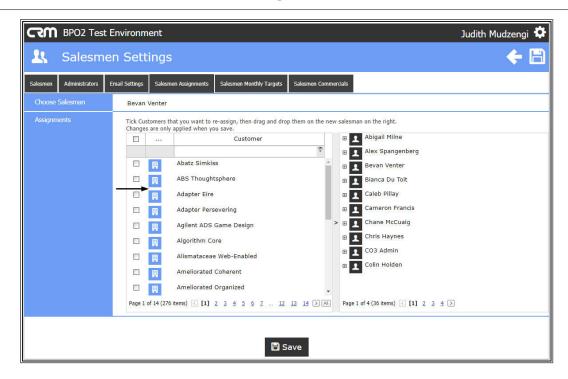


- 1. A list of customers will come up, where this salesman is the default salesman.
- 2. Select the customer(s) that need to be re-assigned, by ticking the *check* box(es).
- 3. Drag and drop the customer(s) to the relevant Salesman. When reassigning a customer, all related cases, reminders and recommendations for the salesman are reassigned to the new salesman.
  - In this image, customer *Actuating Drabble* is being reassigned from *Bevan Venter* to *Abigail Milne*.



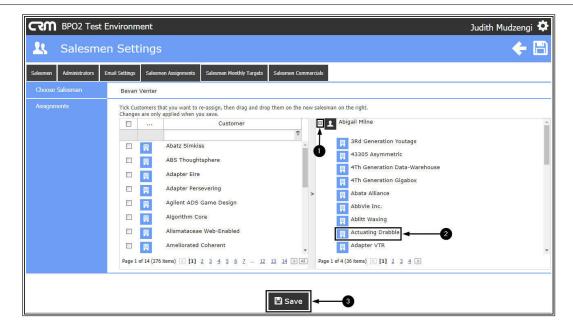
- The customer will no longer be displayed in the customers list of the previous salesman.
  - In this image, *Actuating Drabble* is no longer displayed in *Bevan Venter*'s customer list.



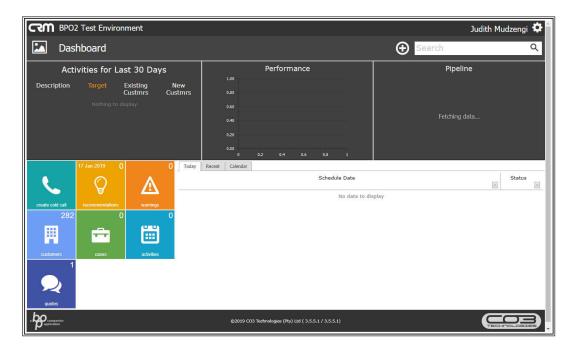


- 1. Click on the *Expand* button to view the current salesman's customers list.
- 2. The customer will now be displayed in the current salesman's customer list.
  - In this image, customer Actuating Drabble is now displayed in Abigail Milne's customer list.
- 3. Click on Save.
- Note: Remember to <u>maximise</u> the screen if you do not see the Save button.





• You will return to the *Dashboard*.



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