

# SALES STUDIO CONFIGURATION

## COMBINATION SALES PACKAGE

Sales Packages are a combination of items that can be added to a quote by adding the Sales Package as an 'item'. These packages or bundles give your customers an opportunity to choose your products and / or services grouped with their specific needs in mind. The ability to then **add, remove** or **edit** products from these packages can make the end result even more satisfying to your customer.

Min / Max Allowed packages and Is Mutually Exclusive group packages can **both** be added to a new package to create a **combination** sales package.

For example, a Copier Package may be created whereby you can select more than one copier, drum and toner (Min / Max). The copier and drum are compulsory (mandatory) items and toners can be added, if required. Additional 'Is mutually exclusive' Packages containing items such as Warranties can be added to this package available for selection on the quote, if required by the customer.

A customer will need to select how many (Min / Max) of the Copier Package is required - the *main* product - but can also select to add 1 of a choice of 'optional' products within this package. For example there may be a Warranty Package linked to the Copier Package. From this package the customer can only select 1 Warranty type from a list of 3 (Is mutually exclusive group package).

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**Ribbon Access:** *Sales Studio > Configuration > Sales Packages*

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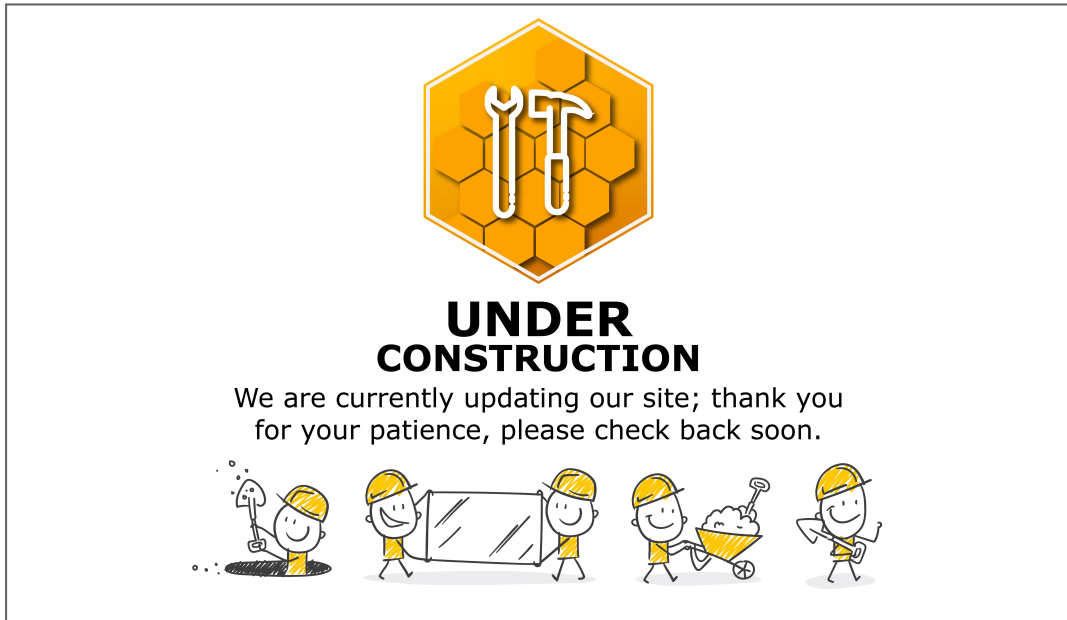
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