

# **SALES**

## INTRODUCTION TO INVOICES

You can View, Add, Edit, and Reprint Invoices from the **Sales Invoices** listing screen.

**Sales Invoices** may have been created from other screens within Nucleus Service (such as Calls or Projects), but all Sales Invoices created will be listed here.

If a Sales Invoice is created from this screen without linking to a related project, call or work order, that invoice is classified as OTC (Over the Counter).

OTC (Over the Counter) Invoices are sales invoices that are created without going through the New Deal Sale process (and therefore the costs are not managed via Work In Progress). This is best used for a Shop Sale environment where a customer is invoiced before the stock or service is collected. This would be for a quick stock sale or internal service. Where delivery, third party services or time would be spent on work, installation or implementation, it is advised to rather follow a <a href="New Deal Sale">New Deal Sale</a> process. A Sales Quote or Sales Order can be converted to a Sales Invoice, or a Sales Invoice can be created directly. Where stock is invoiced, a part request is created so that the stock can be issued to the invoice - its imperative to have strong controls in place to ensure that stock is issued by the store person. For a simplified OTC Invoicing process for stock items, see POS Invoicing.

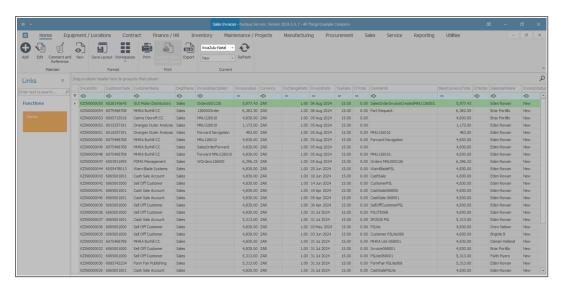
#### Ribbon Select Sales > Invoices



The Sales Invoices listing screen will be displayed.



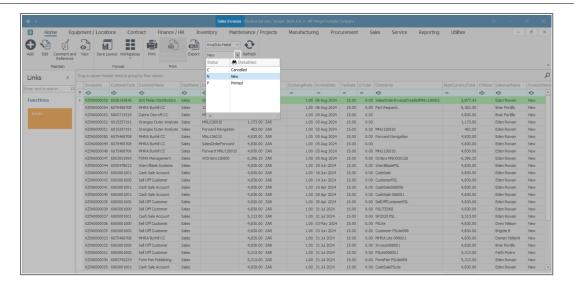
- Select the **Site** you wish to work in.
  - The example has **KwaZulu-Natal** selected.



### **INVOICE STATUS**

- The Invoice Status is set to New by default.
- Click on the **drop-down arrow** to display the **Status** list.
- C Cancelled will display a list of all the Sales Invoices with a Cancelled Status
- N New will display a list of all the Sales Invoices with a New Status
- P Printed will display a list of all the Invoices with a Printed Status
- Select the **Status** you wish to view.
  - The example has **N New** status selected.

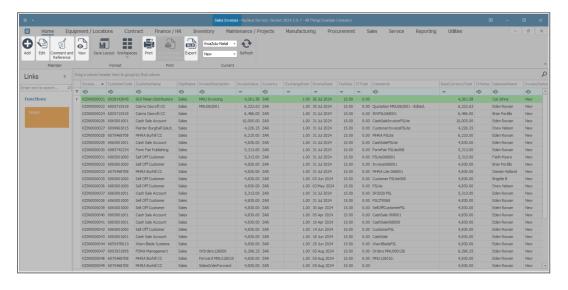




## **SALES INVOICES MAINTAIN BUTTONS**

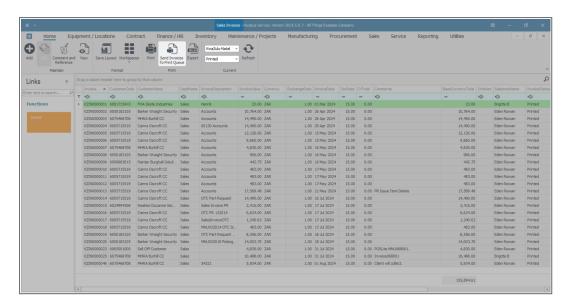
The action buttons on the ribbon menu will be available (**bold**) or unavailable (**greyed out**) depending on the **Status** filter you have selected.

- From the Sales Invoices listing screen, you can Add, Edit and View a Tax Invoice.
- Add to or edit a Comment and / or Reference for a sales invoice.
- Print a Sales Invoice or Export the list of Sales Invoices to an Excel Spreadsheet.





• <u>Send Invoices To Print Queue</u> - The Print Queue feature is <u>only</u> available from the **Sales Invoices** listing screen where the status is set to **Printed**.



### **FUNCTIONS TILE**



The Issues tile
allows you to view
a list of all the
items that have
been issued for the
selected Sales
Invoice. Refer to
Invoices - Parts
Issues

#### **Related Topics**

- Introduction to Invoices
- Introduction to Point of Sale (POS) Lite
- Add a Sales Invoice
- Edit a Sales Invoice



- View a Tax Invoice
- Comment and / or Reference for a Sales Invoice
- Print or Export a Sales Invoice
- Send Invoices to Print Queue
- View a list of all items that have been **Issued**
- Print Proforma Invoice

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