

We are currently updating our site; thank you for your patience.

## CRM CUSTOMERS

### CUSTOMER DETAILS TILES

- In the Customer Dashboard (Customer Home page) you can click on customer **Information tiles** which will direct you pages containing information regarding:
  - Customer **Sales History**
  - Customer **Addresses**
  - Customer **Contacts**
  - Customer **Open Activities**
  - Customer **Notes**
  - Customer **Salesmen**

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**Ribbon Access:** Webpage > [http://\[servername\]:\[port-no\]/BPOCRM/User.aspx](http://[servername]:[port-no]/BPOCRM/User.aspx)

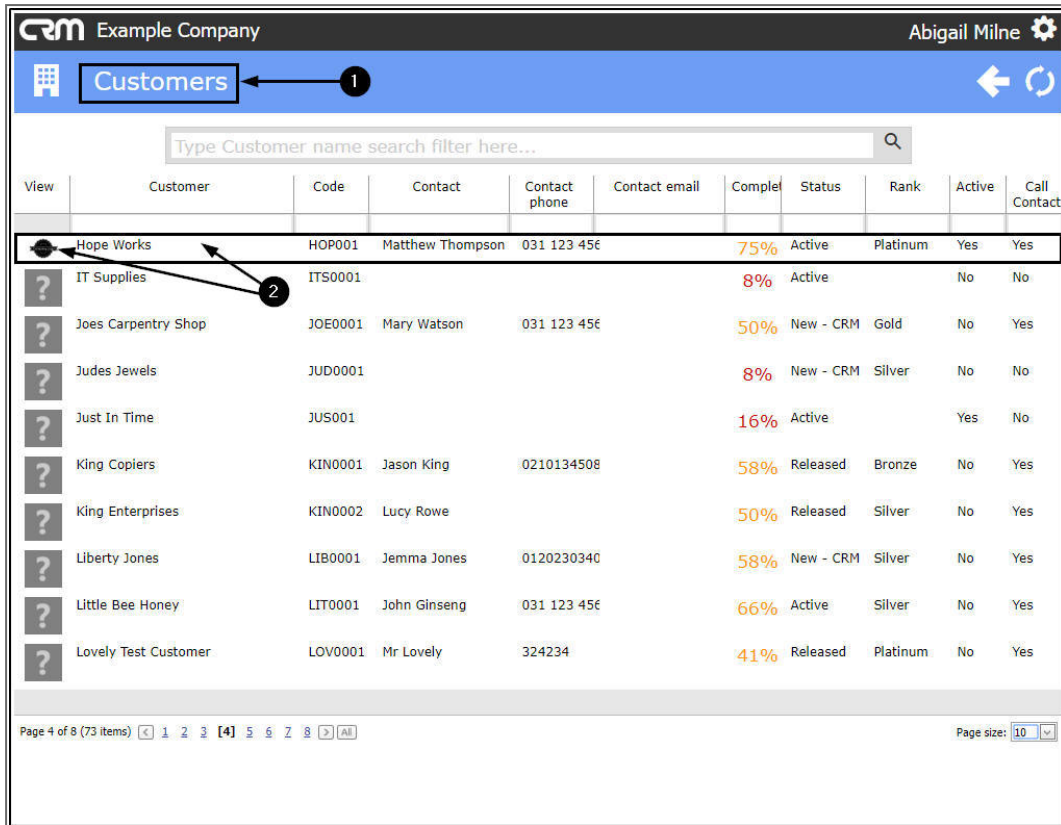
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### NAVIGATE TO THE CUSTOMER DASHBOARD

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1. In the **Dashboard** (Home page),
2. Click on the **Customers** tile.
3. **Note:** The number in the top left of the tile indicates how many customers that you are linked to.

1. The **Customers** listing page will open.
  - Here you can view all the customers where you are either the **main** salesperson or **linked** as a salesperson.
2. Select the specific customer that you wish to view by clicking on the **Customer Icon**, in the **View** column.



1. The **Customer Dashboard** (Customer Home page) will open.

If you wish to have more space on this page to view your customer information more clearly, you can change your page **Settings**.

## **SELECT THE 'HIDE DASHBOARD PANEL ON CUSTOMER PAGE' SETTING**

2. Click on the **Settings** icon.

**CRM Example Company** Abigail Milne

**Hope Works** ← 1 + Search  2

Description	Target	Existing Custmrs	New Custmrs
Phone call	400	0	0
Email	30	0	0
Meeting	40	0	0
On Site inspection	50	0	0
Site inspection	2	0	0

**1 Month Performance**

**4 Month Pipeline**

**Hope Works - HOP001**

Trading Name Hope Works 75%

Registered Name Hope Works (Pty) Lts

Description

VAT No 987654321

Registration 123456789

Rank Platinum

Website <http://www.hopeworks.co.za>

Phone 031 123 4567

Created: 2014/04/03 11:46:44 PM

**12 Months Sales History**

1. The **Setting** panel will be expanded.
2. Select the '**Hide dashboard panel on customer page**' checkbox.

The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for customer 'Hope Works - HOP001'. A table shows activities for the last 30 days, and a '12 Months Sales History' bar chart is visible. An 'Options' panel is open, showing settings for the dashboard and customer page.

Description	Target	Existing Custmrs	New Custmrs
Phone call	400	0	0
Email	30	0	0
Meeting	40	0	0
On Site inspection	50	0	0
Site inspection	2	0	0

<input type="checkbox"/>	Show items for subordinates
<input type="checkbox"/>	Exclude deleted customers in search on Cold Call screen
<input type="checkbox"/>	Hide dashboard panel
<input type="checkbox"/>	Hide dashboard panel on customer page

Month	Contract Income	Sales Revenue
September 2018	0	0
October 2018	0	0
November 2018	0	0
December 2018	0	0
January 2019	0	0
February 2019	0	0
March 2019	0	0
April 2019	0	0
May 2019	0	0
June 2019	0	0
July 2019	0	0
August 2019	0	0
September 2019	0	0

1. As you select the check box,
2. The **Dashboard panel** will disappear from the screen.

The screenshot shows a CRM dashboard for 'Example Company' with user 'Abigail Milne'. The dashboard is titled 'Hope Works' and contains a grid of function tiles: create cold call, recommendations, warnings, customers, cases, activities, quotes, orders, invoices, credit notes, equipment, contracts, service calls, 3rd party, and files. A settings menu is open, showing options like 'Show items for subordinates', 'Exclude deleted customers in search on Cold Call screen', 'Hide dashboard panel', and 'Hide dashboard panel on customer page'. A '12 Months Sales History' bar chart is displayed, showing Contract Income and Sales Revenue from September 2018 to September 2019. Callout '1' points to the settings menu, and callout '2' points to the 'recommendations' tile.

Month	Contract Income	Sales Revenue
September 2018	0	0
October 2018	0	0
November 2018	0	0
December 2018	0	0
January 2019	0	0
February 2019	0	0
March 2019	0	0
April 2019	0	0
May 2019	0	0
June 2019	0	0
July 2019	0	0
August 2019	0	0
September 2019	0	0

- Click outside of the Settings frame to view the full page without the Dashboard.

The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for 'Hope Works - HOP001'. On the left is a grid of 15 tiles for actions like 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', 'contracts', 'service calls', '3rd party', and 'files'. The main area shows a company logo, trading name 'Hope Works' with a 75% indicator, registered name 'Hope Works (Pty) Lts', VAT No '987654321', registration '123456789', rank 'Platinum', website 'http://www.hopeworks.co.za', and phone '031 123 4567'. Below this is a '12 Months Sales History' bar chart showing 'Contract Income' (yellow) and 'Sales Revenue' (blue) from September 2018 to September 2019. The chart shows a significant revenue spike in October 2018 and a dip in March 2019. At the bottom, there is a footer with '©2019 CO3 Technologies (Pty) Ltd ( 3.5.6.0 / 3.5.6.0 )' and the CO3 TECHNOLOGIES logo.

## VIEW CUSTOMER DETAILS TILES

1. Here you can view the Customer **Details Tiles**.
2. **Hover over** any of the tiles to display that specific tile description:
  - Sales
  - Addresses
  - Contacts
  - Open Activities
  - Notes
  - Salesmen

The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for 'Hope Works - HOP001'. On the left is a grid of functional tiles including 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', 'contracts', 'service calls', '3rd party', and 'files'. The right side shows company details: Trading Name (Hope Works), Registered Name (Hope Works (Pty) Lts), VAT No (987654321), Registration (123456789), Rank (Platinum), Website (http://www.hopeworks.co.za), and Phone (031 123 4567). A '12 Months Sales History' bar chart is shown below, with 'Contract Income' in yellow and 'Sales Revenue' in blue. A 'Sales' tile in the top row of the left grid is highlighted with a red box and a callout 'Addresses' with a '2'. A '1' points to the company logo area.

Month	Contract Income	Sales Revenue
September 2018	0	0
October 2018	0	0
November 2018	0	0
December 2018	0	0
January 2019	0	0
February 2019	0	0
March 2019	0	0
April 2019	0	0
May 2019	0	0
June 2019	0	0
July 2019	0	0
August 2019	0	0
September 2019	0	0

## SALES

1. Hover over the **Sales** tile to bring up the description text box.
2. The **12 Months Sales History** will be displayed by default, in the **Details** frame, as the Customer Dashboard opens.



**CRM Example Company** | Abigail Milne

**Hope Works** | Search

**Hope Works - HOP001**

Trading Name: Hope Works 75%  
 Registered Name: Hope Works (Pty) Lts  
 Description: [Redacted]  
 VAT No: 987654321  
 Registration: 123456789  
 Rank: Platinum  
 Website: <http://www.hopeworks.co.za>  
 Phone: 031 123 4567

**12 Months Sales History**

Month	Contract Income	Sales Revenue
September 2018	0	0
October 2018	0	5500
November 2018	0	0
December 2018	0	0
January 2019	0	0
February 2019	0	0
March 2019	0	-4500
April 2019	0	0
May 2019	0	0
June 2019	0	0
July 2019	0	0
August 2019	0	0
September 2019	0	0

## ADDRESSES

- Click on the **Addresses** tile.

The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for customer 'Hope Works' (HOP001). It includes a search bar, a table of activities for the last 30 days, performance charts for the last month and 4-month pipeline, a central details panel with company information and a 12-month sales history bar chart, and a grid of functional tiles.

Description	Target	Existing Custmrs	New Custmrs
Phone call	400	0	0
Email	30	0	0
Meeting	40	0	0
On Site inspection	50	0	0
Site inspection	2	0	0

Category	Value
Cases	15,000.00
Invoices	12,000.00
Orders	9,000.00
Quotes	6,000.00
	3,000.00
	0.00

Month	Value
Sep 2019	0.50
Oct 2019	0.40
Nov 2019	0.30
Dec 2019	0.20

**Hope Works - HOP001**

Trading Name: Hope Works (75%)  
 Registered Name: Hope Works (Pty) Lts  
 Description: Hope Works (Pty) Lts  
 VAT No: 987654321  
 Registration: 123456789  
 Rank: Platinum  
 Website: <http://www.hopeworks.co.za>  
 Phone: 031 123 4567

Created: 2014/04/01 1:46:44 PM

12 Months Sales History:

Month	Contract Income	Sales Revenue
September 2018	0	0
October 2018	0	0
November 2018	0	0
December 2018	0	0
January 2019	0	0
February 2019	0	0
March 2019	0	0
April 2019	0	0
May 2019	0	0
June 2019	0	0
July 2019	0	0
August 2019	0	0
September 2019	0	0

- The customer **addresses** will be displayed in the details frame.
- You can use the **Page Reference field** to scroll between the address pages.
  - The customer addresses can only be viewed here - if you wish to make changes to the addresses, refer to **customer addresses**.

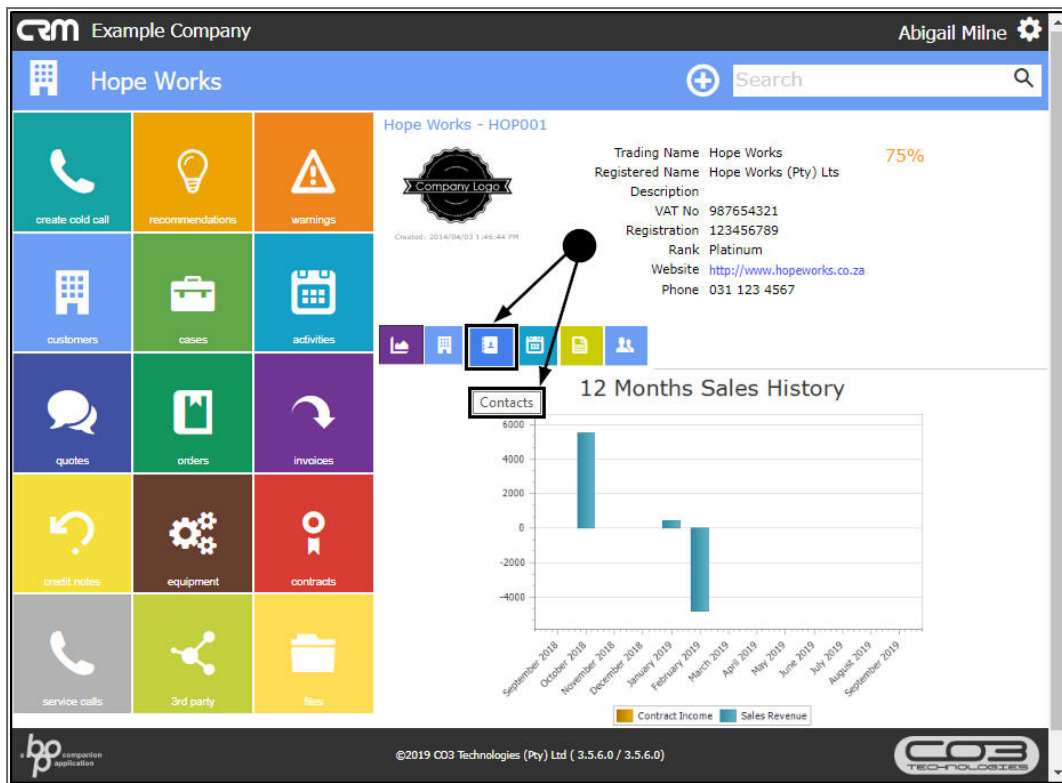
The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for 'Hope Works - HOP001'. On the left is a dashboard with 15 tiles: create cold call, recommendations, warnings, customers, cases, activities, quotes, orders, invoices, credit notes, equipment, contracts, service calls, 3rd party, and files. The main content area shows a company logo, a 75% progress indicator, and contact details: Trading Name (Hope Works), Registered Name (Hope Works (Pty) Lts), VAT No (987654321), Registration (123456789), Rank (Platinum), Website (http://www.hopeworks.co.za), and Phone (031 123 4567). Below this is a table of addresses with a pagination control showing 'Page 1 of 2' and 'Rows per page: 1'. A search bar is at the top right.

Trading Name	Hope Works	75%
Registered Name	Hope Works (Pty) Lts	
Description		
VAT No	987654321	
Registration	123456789	
Rank	Platinum	
Website	http://www.hopeworks.co.za	
Phone	031 123 4567	

PO Box 7452 Forest Hills New Town Durban South South Africa 1234	Plot 91 Leaf Road Forest Hills New Town Durban South South Africa 1234	Should see this for physical address 0000
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## CONTACTS

- Client on the **Contacts** tile.



1. The customer **contacts** will be displayed in the details frame.
2. By default, the details frame will only display the **sales** contacts - these are marked with an orange bar.

## SHOW SALES / NON-SALES CONTACTS

3. If you would like to see all the customer contacts, select the **Show non-sales contacts** checkbox.

The screenshot shows a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for 'Hope Works - HOP001'. On the left is a grid of functional tiles. On the right, a details panel shows company information and a list of contacts. Three callouts are present: 1 points to the 'Website' field, 2 points to the 'Show non-sales contacts' checkbox, and 3 points to the 'Show non-sales contacts' checkbox label.

**Company Details:**

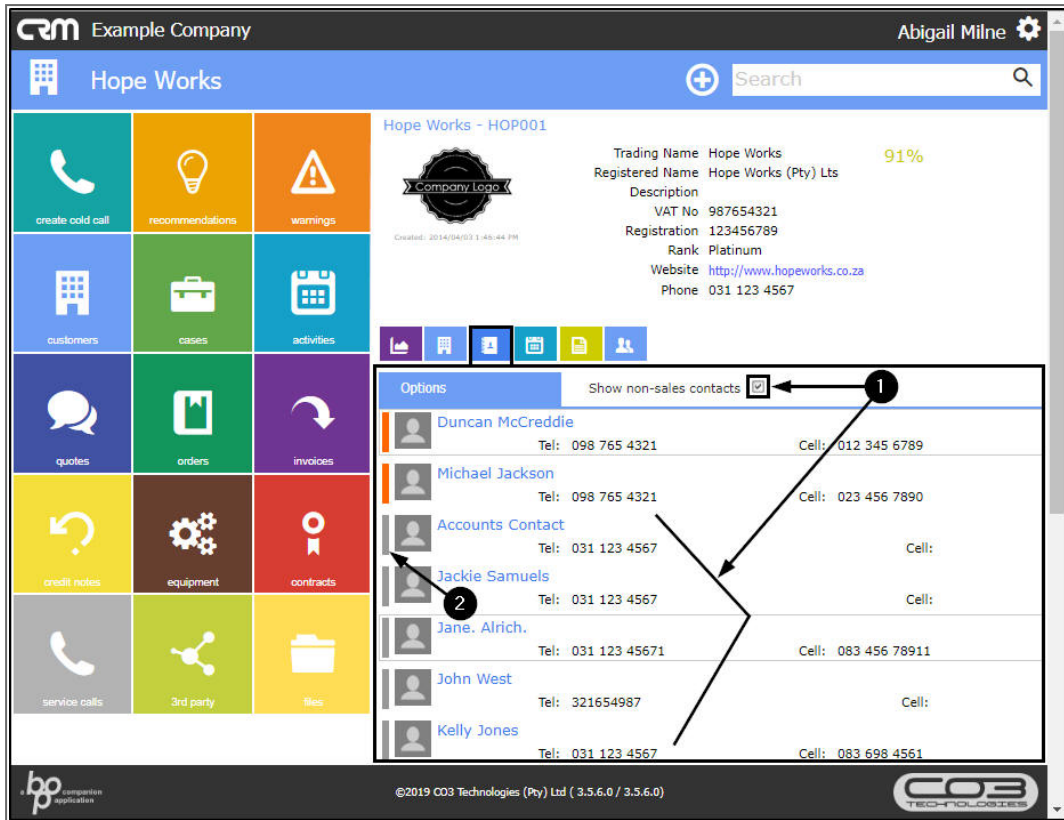
- Trading Name: Hope Works (91%)
- Registered Name: Hope Works (Pty) Lts
- Description: [Redacted]
- VAT No: 987654321
- Registration: 123456789
- Rank: Platinum
- Website: <http://www.hopeworks.co.za>
- Phone: 031 123 4567

**Contacts List:**

Name	Tel:	Cell:
Duncan McCreddie	098 765 4321	012 345 6789
Michael Jackson	098 765 4321	023 456 7890

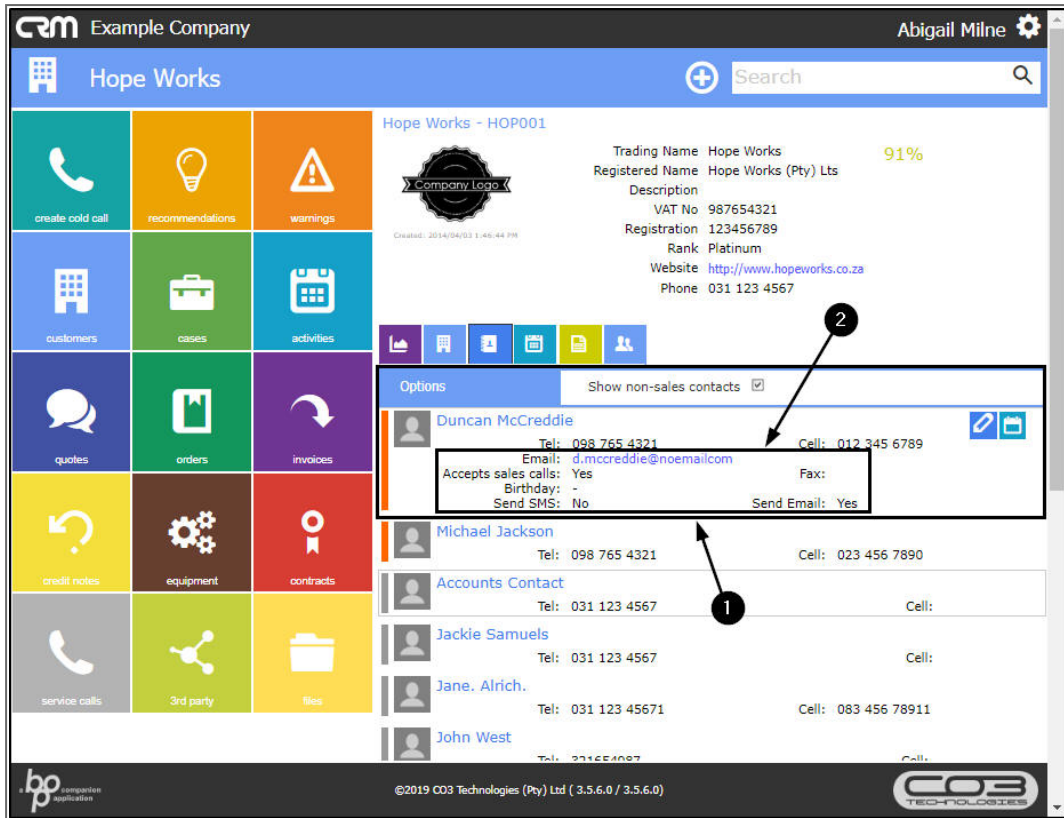
Page 1 of 1 (2 items) | Page size: 20

1. **Non-sales** contacts will now also display.
2. These are marked with a grey bar.



## EXPAND CONTACT DETAILS

1. Click once on any specific contact frame to **expand** it.
2. You will now be able to view extra details for example: the contact **email address** and whether this contact **accepts sales calls**.

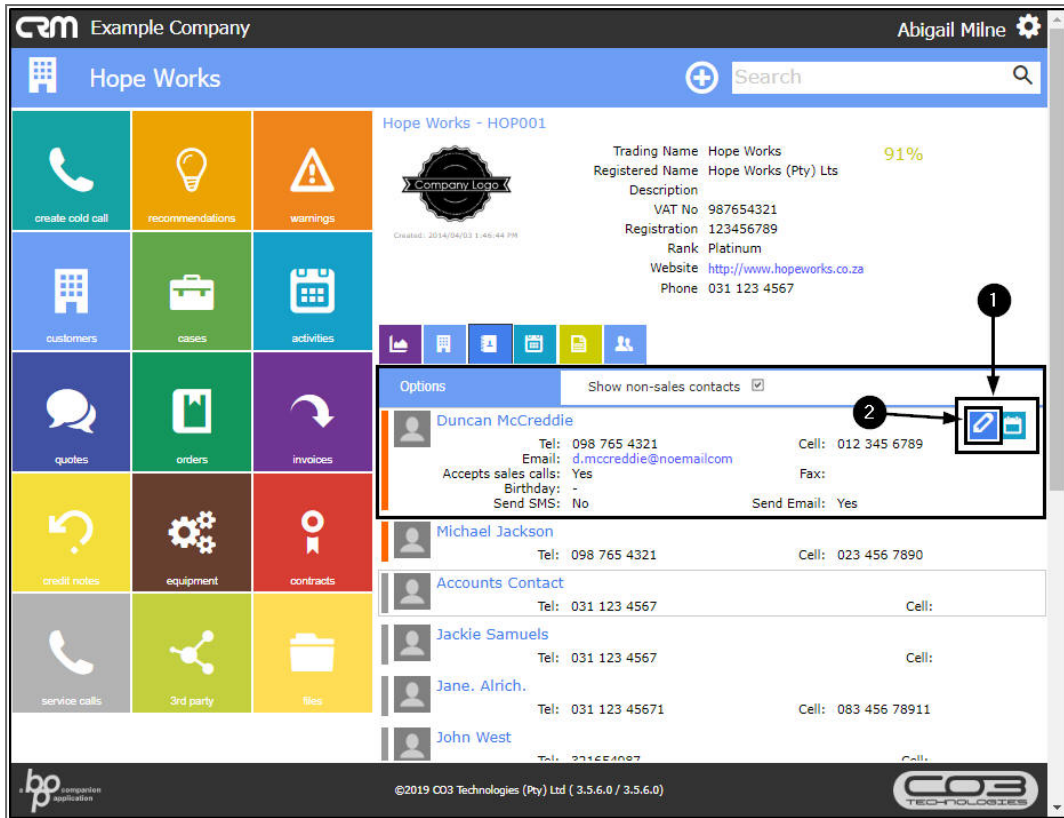


## VIEW/EDIT THIS SALES CONTACT

1. If you expanded a Sales contact - you will also now be able to view 2 **Action** buttons in this frame.

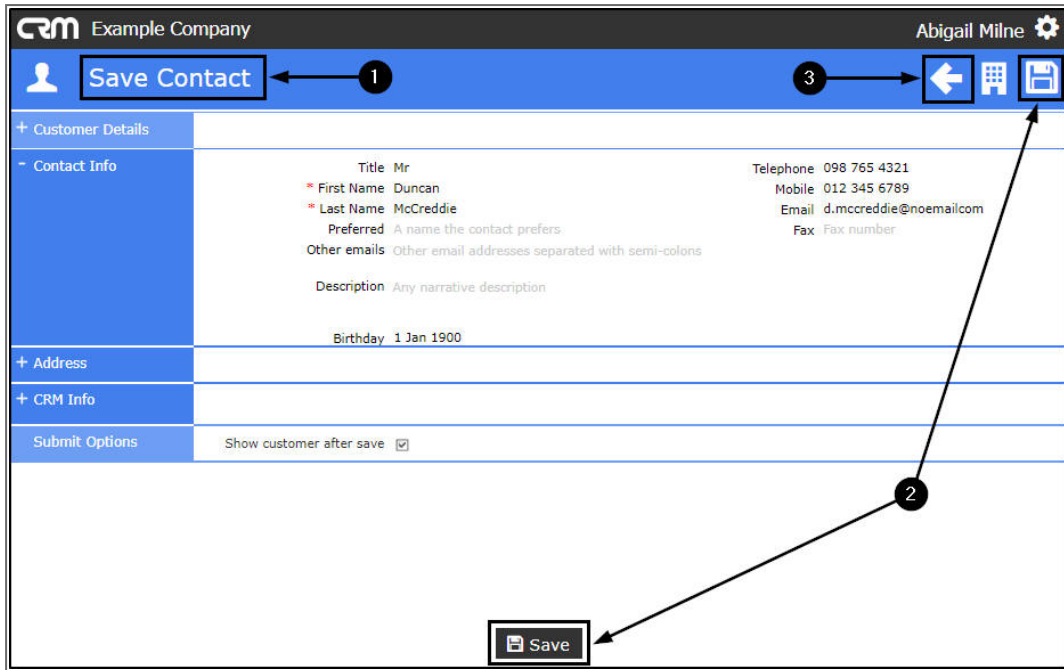
**Note:** If you **hover over** any Sales contact (without expanding the contact frame - you will also be able to view these **Action** buttons.

2. Click on the **View/Edit this Contact** button.



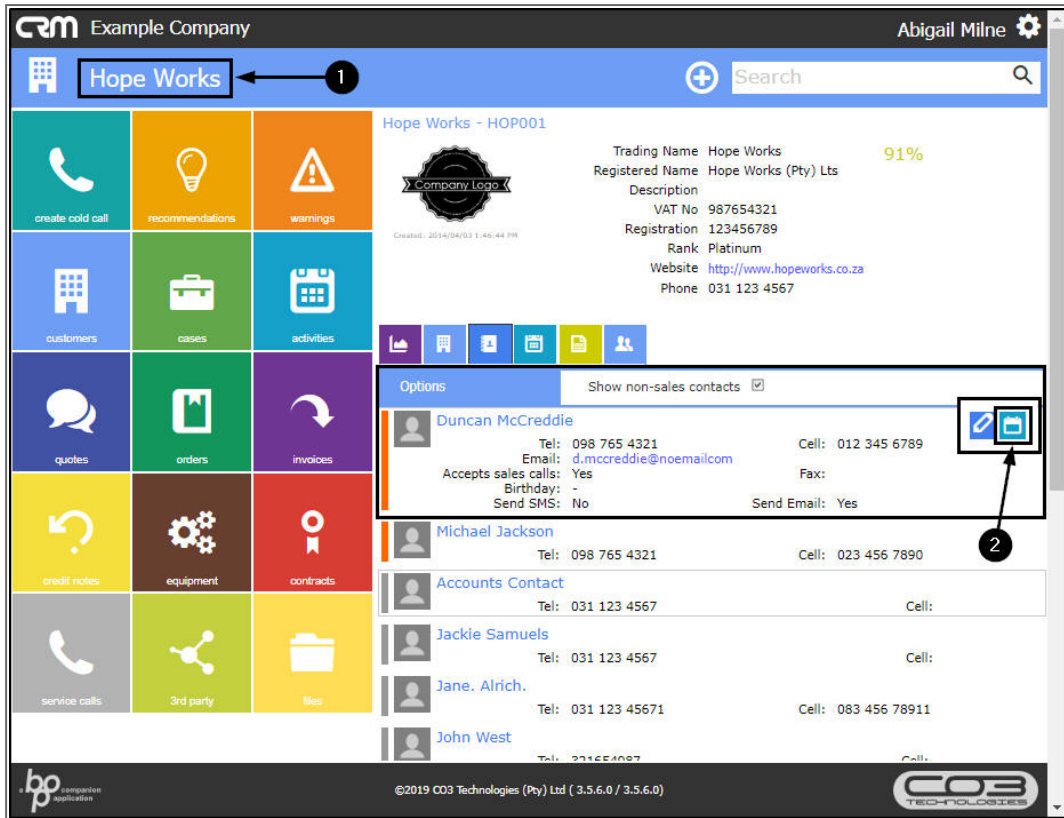
1. The **Save Contact** page will open.
2. Either, update the contact information as required (refer to **Add/Edit Contact** for more details) and click on **Save**.
3. Or, return to the **Customer page** if you do not wish to make or save any changes.



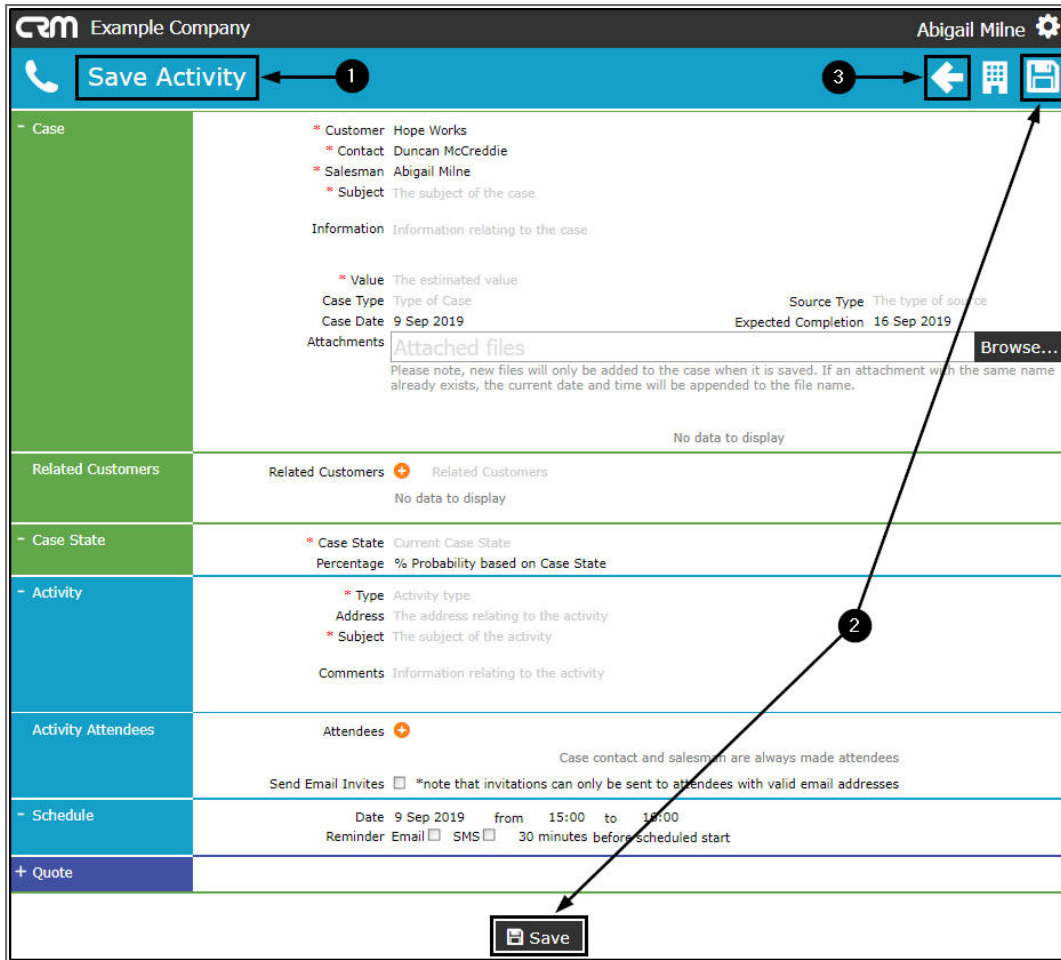


## CREATE A NEW CASE AND ACTIVITY

- In the **Customer** page,
- Click on the **Create a new case and activity for this contact** button.



- The **Save Activity** page will open.
- Either, update the Case and Activity details as required (refer to **Add a New Activity** for more details) and click on **Save**.
- Or, return to the **Customer page** if you do not wish to make or save any changes.



## CUSTOMER DETAILS

### OPEN ACTIVITIES

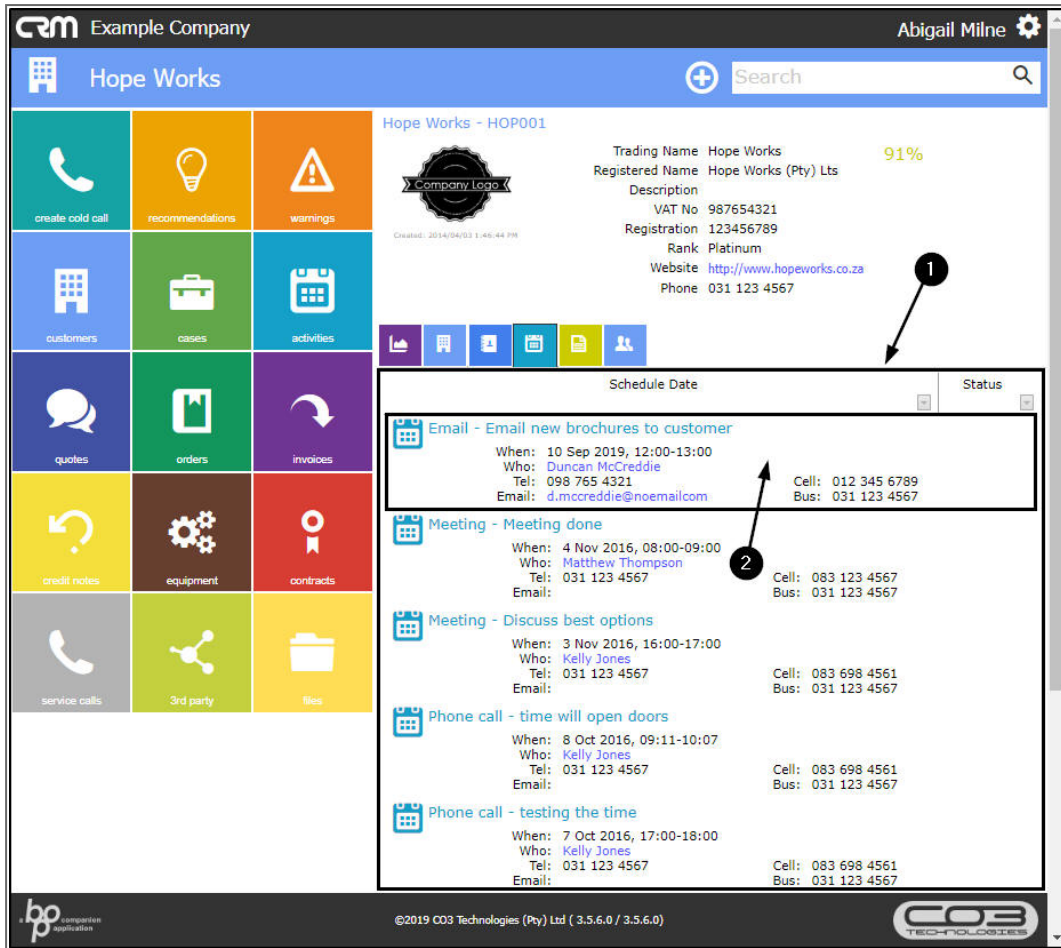
1. In the **Customer page**,
2. Click on the **Open Activities** tile.

The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for customer 'Hope Works - HOP001'. A navigation pane on the left contains various action tiles such as 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', 'contracts', 'service calls', '3rd party', and 'files'. A search bar is at the top right. The customer details section shows a 91% status and various company information. Below this is a 'Months Sales History' bar chart showing 'Contract Income' (orange) and 'Sales Revenue' (blue) from September 2018 to September 2019. A callout box labeled 'Open Activities' is positioned over the chart area. Numbered callouts '1' and '2' point to the 'Hope Works' header and the 'Open Activities' callout respectively.

1. A list of all **open activities** for the selected customer will be displayed in the Details frame.

## View the Action buttons

2. **Hover over** a selected activity.



1. The customer **Action buttons** will be displayed.

## CONTACTS

### EXPAND CONTACT DETAILS

2. **Single click** anywhere on a selected activity (but not directly on any of the Action buttons).

The screenshot displays a CRM interface for 'Example Company' with a user 'Abigail Milne'. The main view is for 'Hope Works' (HOP001), showing a 91% completion status and various contact details. A sidebar on the left contains tiles for actions like 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', 'contracts', 'service calls', '3rd party', and 'files'. Below the sidebar is a list of activities. One activity, 'Email - Email new brochures to customer', is selected and expanded to show a detailed view with a toolbar for actions like edit, delete, and status change. A second activity, 'Meeting - Meeting done', is also visible in the list.

**Customer Details:**

- Trading Name: Hope Works
- Registered Name: Hope Works (Pty) Lts
- Description: [Redacted]
- VAT No: 987654321
- Registration: 123456789
- Rank: Platinum
- Website: <http://www.hopeworks.co.za>
- Phone: 031 123 4567

**Activities List:**

- Email - Email new brochures to customer** (Selected and Expanded)
  - When: 10 Sep 2019, 12:00-13:00
  - Who: Duncan McCreddie
  - Tel: 098 765 4321
  - Email: [d.mccreddie@noemail.com](mailto:d.mccreddie@noemail.com)
  - Cell: 012 345 6789
  - Bus: 031 123 4567
- Meeting - Meeting done**
  - When: 4 Nov 2016, 08:00-09:00
  - Who: Matthew Thompson
  - Tel: 031 123 4567
  - Email: [Redacted]
  - Cell: 083 123 4567
  - Bus: 031 123 4567
- Meeting - Discuss best options**
  - When: 3 Nov 2016, 16:00-17:00
  - Who: Kelly Jones
  - Tel: 031 123 4567
  - Email: [Redacted]
  - Cell: 083 698 4561
  - Bus: 031 123 4567
- Phone call - time will open doors**
  - When: 8 Oct 2016, 09:11-10:07
  - Who: Kelly Jones
  - Tel: 031 123 4567
  - Email: [Redacted]
  - Cell: 083 698 4561
  - Bus: 031 123 4567
- Phone call - testing the time**
  - When: 7 Oct 2016, 17:00-18:00
  - Who: Kelly Jones
  - Email: [Redacted]

- The selected activity frame will **expand** to display more details regarding the activity.

The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for 'Hope Works - HOP001', showing a 91% completion status and various contact details. A grid of 15 tiles provides quick access to functions like 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', 'contracts', 'service calls', '3rd party', and 'files'. Below the grid, a list of activities is shown, including an email and three meetings. A red circle highlights the 'Email - Email new brochures to customer' entry, with arrows pointing to its details and a 'Notes' tile icon.

**Customer Details:**

- Trading Name: Hope Works
- Registered Name: Hope Works (Pty) Lts
- Description: [Redacted]
- VAT No: 987654321
- Registration: 123456789
- Rank: Platinum
- Website: <http://www.hopeworks.co.za>
- Phone: 031 123 4567

**Activities:**

- Email - Email new brochures to customer**
  - When: 10 Sep 2019, 12:00-13:00
  - Who: Duncan McCreddie
  - Tel: 098 765 4321
  - Email: [d.mccreddie@nsemail.com](mailto:d.mccreddie@nsemail.com)
  - Cell: 012 345 6789
  - Bus: 031 123 4567
  - Where: Plot 91 Leaf Road Forest Hills New Town Durban South South Africa
  - Case: Email new brochures
  - Comments: [Redacted]
  - Completion Notes: [Redacted]
- Meeting - Meeting done**
  - When: 4 Nov 2016, 08:00-09:00
  - Who: Matthew Thompson
  - Tel: 031 123 4567
  - Email: [Redacted]
  - Cell: 083 123 4567
  - Bus: 031 123 4567
- Meeting - Discuss best options**
  - When: 3 Nov 2016, 16:00-17:00
  - Who: Kelly Jones
  - Tel: 031 123 4567
  - Email: [Redacted]
  - Cell: 083 698 4561
  - Bus: 031 123 4567
- Phone call - time will open doors**
  - When: 8 Oct 2016, 09:11-10:07
  - Who: Kelly Jones
  - Tel: 031 123 4567
  - Email: [Redacted]
  - Cell: 083 698 4561
  - Bus: 031 123 4567
- Phone call - testing the time**

## NOTES

1. In the **Customer** page,
2. Click on the **Notes** tile.

The screenshot displays a CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for customer 'Hope Works - HOP001'. A navigation bar at the top contains a 'Home' icon and a search bar. A grid of 15 tiles on the left provides quick access to various functions: create cold call, recommendations, warnings, customers, cases, activities, quotes, orders, invoices, credit notes, equipment, contracts, service calls, 3rd party, and files. The right-hand side shows the customer's profile, including a 'Company Logo' placeholder, trading name, registered name, description, VAT number, registration number, rank, website, and phone number. Below this is a 'Notes' icon in the navigation bar and a 'Months Sales History' bar chart. The chart shows 'Contract Income' (yellow) and 'Sales Revenue' (blue) from September 2018 to September 2019. A '91%' performance indicator is shown in the top right of the customer details section.

- A list of all the **Notes** linked to this customer will be displayed.
  - Notes can only be viewed here - if you wish to add a note, refer to **Add Note**.



The screenshot displays a CRM interface for 'Example Company' with the user 'Abigail Milne'. The main view is for 'Hope Works - HOP001'. The interface includes a navigation grid on the left with tiles for 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', 'contracts', 'service calls', '3rd party', and 'files'. The main content area shows the company logo, a '91%' status indicator, and a list of activities. A black arrow points to the 'Salesmen' tile in the navigation grid.

**Customer Details:**

- Trading Name: Hope Works
- Registered Name: Hope Works (Pty) Lts
- Description: [Redacted]
- VAT No: 987654321
- Registration: 123456789
- Rank: Platinum
- Website: <http://www.hopeworks.co.za>
- Phone: 031 123 4567

**Activities Log:**

- Abigail Milne - 30 Jul 2019 16:21:00: All quotes to be sent to both the CFO and the Buying Officer.
- Judith Mudzengi - 09 Feb 2017 11:21:51: Call customer to confirm order.
- Bianca Du Toit - 18 Apr 2016 12:09:00: Existing third party contract pending renewal. Client would like to switch.
- Belinda Sharman - 04 Aug 2014 00:00:00: Check toner yield.

Page 1 of 1 (4 items) | Page size: 10

## VIEW SALESMAN/ADDITIONAL SALESMEN

1. In the **Customer home page**,
2. Click on the **Salesmen** tile.

The screenshot displays the CRM interface for 'Example Company' with user 'Abigail Milne'. The main view is for customer 'Hope Works - HOP001'. The left sidebar contains various functional tiles such as 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', 'contracts', 'service calls', '3rd party', and 'files'. The top navigation bar includes a search bar and a 'Salesmen' icon highlighted with a callout '2'. The main content area shows the company logo, trading name 'Hope Works', registered name 'Hope Works (Pty) Lts', and a 91% status. Below this is a '12 Months Sales History' bar chart showing 'Contract Income' (yellow) and 'Sales Revenue' (blue) from September 2018 to September 2019. The chart shows a significant positive spike in October 2018 and a significant negative spike in March 2019.

- A list of all the **Salesmen** linked to this customer will be displayed.
- Salesmen can only be viewed here - if you wish to make changes to the linked salesmen, refer to **Main-tain Customer Salesmen**.

The screenshot displays a CRM interface for 'Example Company' with the user 'Abigail Milne'. The main view is for 'Hope Works - HOP001'. On the left, there is a grid of 15 functional tiles: create cold call, recommendations, warnings, customers, cases, activities, quotes, orders, invoices, credit notes, equipment, contracts, service calls, 3rd party, and files. The main content area shows the company logo, a 'Created' timestamp, and a list of details: Trading Name (Hope Works), Registered Name (Hope Works (Pty) Lts), Description, VAT No (987654321), Registration (123456789), Rank (Platinum), Website (http://www.hopeworks.co.za), and Phone (031 123 4567). A '91%' progress indicator is visible. Below this is a list of activities with columns for user, date, and time. The activities listed are: Abigail Milne (30 Jul 2019 16:21:00) regarding quotes, Judith Mudzengi (09 Feb 2017 11:21:51) regarding an order confirmation, Bianca Du Toit (18 Apr 2016 12:09:00) regarding a contract renewal, and Belinda Sharman (04 Aug 2014 00:00:00) regarding toner yield. A pagination bar at the bottom indicates 'Page 1 of 1 (4 items)' and a 'Page size' of 10. The footer contains the 'bp' logo, copyright information for CO3 Technologies (Pty) Ltd (3.5.6.0 / 3.5.6.0), and the CO3 TECHNOLOGIES logo.

When you have finished working in this page,

- Either, click on the **CRM logo** to return to the Dashboard (Home page),
- Or, click on the **arrow** in the top left of the screen, to go back to the previous page.

The screenshot displays a CRM interface for a customer named 'Hope Works'. The browser address bar shows 'localhost:50000/BPOCRM/ViewCustomer.aspx?CustomerID=2'. The application header includes the 'CRM' logo, 'Example Company', and the user 'Abigail Milne'. The main content area is titled 'Hope Works' and features a grid of 12 functional tiles: 'create cold call', 'recommendations', 'warnings', 'customers', 'cases', 'activities', 'quotes', 'orders', 'invoices', 'credit notes', 'equipment', and 'contracts'. To the right of the tiles, the customer's details are shown, including a 'Company Logo' and a '91%' status indicator. The details list: Trading Name: Hope Works; Registered Name: Hope Works (Pty) Lts; Description; VAT No: 987654321; Registration: 123456789; Rank: Platinum; Website: http://www.hopeworks.co.za; Phone: 031 123 4567. Below this, a user profile for 'Abigail Milne' is shown with email 'a.milne@noemail.com' and phone '012 345 6789'. The footer contains the 'bpo comparison application' logo, copyright information '©2019 CO3 Technologies (Pty) Ltd ( 3.5.6.0 / 3.5.6.0)', and the 'CO3 TECHNOLOGIES' logo.

CRM.002.015