

We are currently updating our site; thank you for your patience.

# **SALES STUDIO CONFIGURATION** ADD NEW 'MIN / MAX ALLOWED' SALES PACKAGE

Sales Packages are a combination of items that can be added to a quote by adding the Sales Package as an 'item'. These packages or bundles give your customers an opportunity to choose your products and / or services grouped with their specific needs in mind. The ability to then **add**, **remove** or **edit** products from these packages can make the end result even more satisfying to your customer.

Creating a '**Min / Max Allowed**' Sales Package in Sales Studio, allows you to set those respective figures with the effect that a customer can select (buy) <u>more than 1</u> of an item in that particular Sales Package. This can create an advantage to both your company and your customer:

**Company Advantage**: Increased revenue and average sales. Packages help to increase average order value. Product packages can also speed up inventory clearance: you can package quantities of a 'dead' item at a reduced price. You can pair top selling products with less popular items. Tailored recommendations direct clients toward choices that meet their needs. This convenient tactic relieves customer decision exhaustion and helps you close your sale.

**Customer Advantage**: Your customer can save money by placing a bigger order at a discount price. This can be implemented by including a minimum spend threshold, over which a discount or tiered discount kicks in. This typically increases the order quantity on future sales as well.



A **Min / Max Allowed** package also enables you to select a '**Mandatory item**' within the package. These are products which cannot be sold as 'stand alone' items.

For example, a Copier Package may be created whereby you can select more than one copier, drum and toner. The copier and drum are compulsory (mandatory) items but toners can be added only if required.

A customer will need to select how many (Min / Max) of the Copier Package is required - the main product - but also has the choice to add zero or more 'optional' products such as toners.

**Note 1**: <u>Any</u> Item Types may be considered a '**Mandatory item**' e.g. Warranty, Labour, Internal Service, Travel, for example.

**Note 2**: '<u>Is mutually exclusive</u>' Packages containing items such as Warranties can also be added to this package available for selection on this Min / Max quote, if required. (See Combination Packages)

**Ribbon Access:** Sales Studio > Configuration > Sales Packages



## ADD NEW SALES PACKAGE

- 1. The Sales Packages listing screen will be displayed.
- 2. Here you can view a list of all the <u>current</u> Sales Packages on the system.
- 3. Click on Add.



| ▼ T Sales Packages - BPO Sales Studio: Version 1.0.0.21 - Example Company - |  |            |             |            |   |                 |               |           |              |               |                      |                      |                     | -            |         | ×            |     |
|---|--|------------|-------------|------------|---|-----------------|---------------|-----------|--------------|---------------|----------------------|----------------------|---------------------|--------------|---------|--------------|-----|
| Ľ   |  | Home       | Sales       | Confi      | guration  |                 |               |           |              |               |                      |                      |                     |              |         | - 4          | 7 × |
| (   | Add .  | Edit       | X<br>Delete | View       | Save Layout                                       | Workspaces      | Refresh       | Export    |              |               |                      |                      |                     |              |         |              |     |
|   |  | Process    | ing         | · _        | Forma   | t "             | Curr "        | Print 🖌   |              |               |                      |                      |                     |              |         |              |     |
| D   |  |            |             |            |   |                 |               |           |              |               |                      |                      |                     |              | 1       |              |     |
|   | Templa   | ateDescrip | otion       |            | Comments  |                 |               |           | TemplateCode | TemplateImage | MinAllowedSelections | MaxAllowedSelections | UsePrimaryItemImage | TaxCode      | TaxRate | Status       |     |
| ۴   | 8 <b>0</b> 0   |            |             |            | 0   |                 |               |           | 4 <b>0</b> 0 | No image data | -                    | -                    | ·0:                 | 1 <b>0</b> ¢ | -       | 1 <b>0</b> 0 | Î   |
| •   | Toner  | Package    |             |            | Toner Com   | bination Packa  | age 01        |           | TON002       | -             |                      | 1 .                  | ŧ No                | 1            | 15.00   | A            |     |
|   | Copier   | Package    | 1001        |            | Copier Pac  | kage - select 1 | 1 copier from | 1 3 types | CP001        |               | :                    | 1 :                  | L No                | 1            | 15.00   | A            |     |
|   | Drum F   | Package 2  | 2003        |            | Drum Packa  | age - select 1  | drum from 3   | types     | DP2003       |               |                      | 1 :                  | L No                | 3            | 15.00   | A            | U   |
|   | Black Toner Package 3003                             |            |             | Black Tone | Black Toner Package - select 1 toner from 3 types |                 |               |           |              |               | 1 :                  | L No                 | 1                   | 15.00        | A       |              |     |
|   | Warranty Package 001 Select 1 of 3 types of warranty |            |             |            |   |                 | arranty       |           | WP001        | WARRANTY      | . :                  | 1                    | L No                | 1            | 15.00   | A            | +   |

#### THE SALES PACKAGE MAINTENANCE SCREEN

- 1. The Sales Package Maintenance: Add a new product package screen will open.
- 2. You will note 3 **Processing** buttons:
  - i. **Save**: When you have finished adding all the new package details, click here to save your changes.
  - ii. Save Copy: This is covered is the linked Save Copy manual.
  - iii. Cancel: Click here to cancel / remove any changes you have made in this screen. You will be prompted to confirm that you wish to discard the changes. Select 'Yes' to return to the Sales Packages listing screen or 'No' to remain in this screen to continue adding details.

#### ADD NEW SALES PACKAGE INFORMATION

- 3. Start by adding the new Min / Max Sales Package **text** information:
  - **Package Code**: Type in a code in for this new package.
  - **Description**: Type in a word description of the new package.



- **Comments**: Type in a comment regarding this package with perhaps more information about what the package includes.
- 4. **Tax**: Click on the drop-down arrow and select from the list, the correct tax code for this package.
- 5. <u>Link an image</u> to this new package.

Note: <u>All</u> of the Package information fields (3,4 and 5)are mandatory fields[\*].

| · ·  | Sales Package Maintenance : Add a new product p        | ackage - BPO Sales Studio: Version 1.0.0.21 - Example Company | - 🗆 X  |
|--|--|---|--|
| Home Sales Configuration                           |  |   | _ & ×  |
| Save Layout Workpaces                              | Package Code   | · ·   | Specifies how many items in the template can/must be selected.<br>1's mutually exclusive means one item must be selected.<br>A value of 0'n dicates no initiations.<br>Is mutually exclusive group |
|  | Click to and image                                     | *   | Minimum Allowed  |
| Drag a column neader here to group by their column | Tax  | 4   |  |
| Ÿ  |  | Package Details   |  |
|  | ItemTypeDescription ItemCode LineItemDescription ItemC | escription IsMandatory IsPrimary MinQuantity MaxQuantit       | y Quantity ItemOrder SuppressPriceOnPrint SuppressOnPrint  |
|  | ·0: ·0: ·0:  | 0:0:  | 0:   |
|  | ,<br>  |   |  |
| Item Browser Commercial Prices                     |  |   | Quantity   |
| Open Windows 👻                                     |  |   | 20 Sep 2020 🗘 //.  |

- 1. Once you have entered the new package information,
- 2. Move across to the package **type** section.
- 3. Currently there are **2** package types:
  - i. Is mutually exclusive group
  - ii. Min / Max Allowed
- 4. In this example, as we are setting up a '**Min / Max Allowed**' copier package, you are able to set the Minimum and Maximum amounts. Leaving the fields as **0** means that means <u>no</u> minimum or maximum is required.



|                     | Ŧ  |   | Sai             | es Package Mair | ntenance : Add | a new product pac | kage - BPO Sales Stu | dio: Version 1.0 | .0.21 - Examp | le Company                               |   |   |                     | >               |  |
|---------------------|--|---|-----------------|-----------------|----------------|-------------------|----------------------|------------------|---------------|--|---|---|---------------------|-----------------|--|
|                     | Home Sales   | Configuration   |                 |                 |                |                   |                      |                  |               |  |   |   |                     | - 8             |  |
| E Save              | Save Copy Cancel   | Save Layout Workspaces                                      |                 |                 | 1              |                   |                      |                  |               |  |   |   | 2                   |                 |  |
|                     | Process  | Format .  | 4               |                 | - +            |                   |                      |                  |               |  | _   |   | *                   |                 |  |
| Select t<br>Drop it | rowser<br>he Item Type then Dou<br>nto the items grid to a | auble Click an item or Drag and dd it to the Sales Package. | Package Code    | COPMM           | •              | Description       | Copier, Drum and To  | · •              | Spei<br>"Is n | cifies how many it<br>nutually exclusive | ems in the template<br>"means one item mu | can/must be selected.<br>ust be selected. |                     |                 |  |
|                     | Item Type  |   | Image           |                 |                | 6                 | Contra and Dours Ma  | data a trans of  | Name   7      | ~  | A value of 0 indicates no limitations.    |   |                     |                 |  |
|                     |  | •   |                 |                 |                | Comments          | Copier and Drum Ma   | idatory Items,Og | uonai roner   | <u> </u>                                 | Min                                       | imum Allowed                              | ave group           | 1 4             |  |
| Drag a              | column beader bere to                                      | man but man man   |                 |                 |                |                   |                      |                  |               | *  | Max                                       | ximum Allowed                             | 0.0                 |                 |  |
| 0.02 0              |  |   |                 |                 |                | Tax               | 15.00 +              | <u> </u>         |               |  |   |   |                     | <u> </u>        |  |
| ÷                   |  |   |                 |                 |                |                   |                      | Package Det      | ails          |  |   |   |                     |                 |  |
|                     |  |   | ItemTypeDescrip | ion ItemCode    | LineItemDes    | cription ItemDes  | cription IsMan       | datory IsPrimary | MinQuantity   | MaxQuantit                               | y Quantity                                | ItemOrder S                               | uppressPriceOnPrint | SuppressOnPrint |  |
|                     |  |   | ·               | <b>.</b> D:     | а <b>П</b> :   | <b>.</b>          | .0.                  | ·D:              | _             | _  | _   | _   | -П:                 | .0:             |  |
|                     |  |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     |                 |  |
|                     |  |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     |                 |  |
|                     |  |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     |                 |  |
|                     |  |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     |                 |  |
|                     |  |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     |                 |  |
|                     |  |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     |                 |  |
|                     |  |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     |                 |  |
| Them 6              | Commercia  | Drices  |                 |                 |                |                   |                      |                  |               |  |   | 0   | antitu              |                 |  |
| 20em c              | Commerca   | a rincea  |                 |                 |                |                   |                      |                  |               |  |   | Qua                                       | mury                |                 |  |
| Open W              | indows 🔻   |   |                 |                 |                |                   |                      |                  |               |  |   |   |                     | 21 Oct 2020 🗘   |  |

### SELECT MIN / MAX AMOUNTS

1. In this example, the Minimum Allowed amount is set to **1** and the Maximum is set to **4**.

#### **ADD ITEMS**

- 2. Move across to the Item Browser frame and
- 3. Click anywhere in the **Item Type** field.

| 📩 -   | Sales               | ackage Maintenance : A    | id a new product packa | age - BPO Sales Studio: V  | ersion 1.0.0.21 - Exampl  | e Company       |   | -   | 0 × 0            |
|---|---------------------|---------------------------|------------------------|----------------------------|---------------------------|-----------------|---|---|------------------|
| Home Sales Configuration  |                     |                           |                        |                            |                           |                 |   |   | _ & ×            |
| 880   |                     |                           |                        |                            |                           |                 |   |   |                  |
| Save Save Copy Cancel Save Layout Workspace   | 15                  |                           |                        |                            |                           |                 |   |   |                  |
| Process a Format  | 2                   |                           |                        |                            |                           |                 |   |   |                  |
| Item Browser a  | Package Code        | COPMM001                  | Description            | Copier, Drum and Toner Mir | Max Package 001           |                 |   |   |                  |
| Select the Item Type then Double Click an item or Drag and<br>Drop it into the items grid to add it to the Sales Package. |                     |                           |                        |                            |                           |                 | Specifies how many items i<br>"Is mutually exclusive" mea | in the template can/must be<br>ans one item must be selecte | selected.<br>ed. |
| Item Type   | Image               |                           | Commente               | Conjer and Drum Mandator   | Items Ontional Topes      | ×               | A value of 0 indicates no lin                             | mitations.  |                  |
| ····  |                     |                           | comments               | copier and brain Handator  | y toenis, op oonier roner |                 | Minimum Allowed   |   |                  |
| Dran a column header has to record but  |                     |                           | _                      |                            |                           |                 | Maximum Allowed   | 4   | -                |
|   |                     |                           | Tax                    | 15.00 +                    |                           |                 |   |   |                  |
| , 3   |                     |                           |                        | Pac                        | kage Details              |                 |   |   |                  |
| -   | ItemTypeDescription | ItemCode LineItemD        | escription ItemDescr   | ription IsMandatory        | IsPrimary MinQuantity     | MaxQuantity Qua | ntity ItemOrder Suppre                                    | essPriceOnPrint SuppressO                                   | OnPrint          |
|   |                     |                           |                        | _                          |                           |                 |   |   |                  |
|   | Y 10:               | 4 <b>0</b> 4 4 <b>0</b> 4 | ίΩ:                    | 1 <b>0</b> 0               | ×0: =                     |                 | = *0:   | *D:   |                  |
|   |                     |                           |                        |                            |                           |                 |   |   |                  |
|   |                     |                           |                        |                            |                           |                 |   |   |                  |
|   |                     |                           |                        |                            |                           |                 |   |   |                  |
|   |                     |                           |                        |                            |                           |                 |   |   |                  |
|   |                     |                           |                        |                            |                           |                 |   |   |                  |
|   |                     |                           |                        |                            |                           |                 |   |   |                  |
|   |                     |                           |                        |                            |                           |                 |   |   |                  |
| Item Browser Commercial Prices  | 1                   |                           |                        |                            |                           |                 | Quantit   | Y   | 0                |
| Open Windows 👻  | -                   |                           | Capture screenshot     |                            |                           |                 |   | 21 Oct 20   | 320 <i>(</i> //  |

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- 1. The **Add Item** menu will appear.
- Select from the list, the Item Type that you wish to include in this package. As we are creating a copier type Sales Package, in this example,
  Part Add part to quote is selected.

|                         | Ŧ                         |   |                         | Sales P             | ackage Maint | enance : Add a | a new product pack | age - BPO S  | ales Studio: V    | ersion 1.0.0            | 0.21 - Exampl | le Company  |   |             |                      | - 0            | ×   |  |
|-------------------------|---------------------------|---|-------------------------|---------------------|--------------|----------------|--------------------|--------------|-------------------|-------------------------|---------------|-------------|---|-------------|----------------------|----------------|-----|--|
|                         | Home                      | Sales Configuration   |                         |                     |              |                |                    |              |                   |                         |               |             |   |             |                      | -              | ₽ × |  |
| H                       | P                         |   |                         |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
| Save                    | Save Cop                  | y Cancel Save Layout  | Workspaces              |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
|                         | Process                   | _ Form  | nat                     |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
| Item B                  | owser                     |   | 4                       | Package Code        | COPMM00      | •              | Description        | Copier, Dru  | n and Toner Mi    | nMax Packaç             | je 001        |             | Г   |             |                      |                |     |  |
| Select th<br>Drop it in | e Item Typ<br>to the item | e then Double Click an item i<br>is grid to add it to the Sales i | or Drag and<br>Package. |                     |              |                |                    |              |                   |                         |               |             | "Is mutually exclusive" means one item must be selected.<br>A value of 0 indicates on invitations |             |                      |                |     |  |
|                         | Item Ty                   | pe  |                         | Image               |              |                | Comments           | Copier and I | rum Mandator      | y Items,Opti            | ional Toner   |             | Is mutually exclusive group   |             |                      |                |     |  |
|                         |                           |   | -                       |                     |              |                |                    |              |                   |                         |               | Mini        |   |             |                      |                |     |  |
| Drag a d                | Add It                    | iem   |                         | <b>—</b> 1          | 1            | 50             | Tax                | 15.00        | • •               |                         |               |             | Max   | cimum Allow | ed 4                 |                |     |  |
|                         |                           | Add an existing sales quot  | be 🕴                    |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
| ٣                       |                           | Part  |                         | ItemTypeDescription | ItemCode     | LineItemDesc   | ription ItemDesi   | ription      | Pa<br>IsMandatory | ckage Deta<br>IsPrimary | MinOuantity   | MaxOuantity | Quantity  | ItemOrder   | SuppressPriceOnPrint | SuppressOnPrin | nt  |  |
|                         |                           | Add part to quote   |                         |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
|                         | 2                         | Labour/Craft<br>Add labour/craft to quote                         |                         | * 10:               | · <b>D</b> : | 10:            | ·D:                |              | ( <b>D</b> )      | 0                       | -             | -           | -   | -           | ۰ <b>۵</b> :         | ·0:            |     |  |
|                         | 2                         | Sub contract<br>Add sub contract to quote                         |                         |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                | -   |  |
|                         | 62                        | Internal service<br>Add internal service to que                   | ote                     | 2                   |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
|                         | <i>~</i>                  | Expense<br>Add expense to quote                                   |                         |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
|                         |                           | Add travel item to quote  |                         |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
|                         |                           | Warranty<br>Add warranty to quote                                 |                         |                     |              |                |                    |              |                   |                         |               |             |   |             |                      |                |     |  |
| Item B                  | rov                       | Other<br>Add other item to quote                                  |                         |                     |              |                |                    |              |                   |                         |               |             |   | Q           | uantity              |                | 0   |  |

- 1. The **Item Browser** frame will refresh to display all the **Parts** available on the system.
- 2. You can use the <u>Search Row</u> to find the particular item you wish to include in this package.
- 3. Select the part.
- Either drag and drop the part row to the Package Details data grid or double click on the row of the selected part.



| IJ. |           | Ŧ                       |   |                             | Sales Pa            | ickage Maint | enance : Add a n | ew product pack | age - BPO Sales S                               | tudio: Versio | on 1.0.0. | .21 - Exampl | e Company   |                             |  |   | - 0                                  | ×      |  |  |
|-----|-----------|-------------------------|---|-----------------------------|---------------------|--------------|------------------|-----------------|---|---------------|-----------|--------------|-------------|-----------------------------|--|---|--------------------------------------|--------|--|--|
|     | -         | Home                    | Sales Configuration   |                             |                     |              |                  |                 |   |               |           |              |             |                             |  |   | -                                    | 8 ×    |  |  |
|     |           | P                       |   |                             |                     |              |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
| S   | ave       | Save Cop                | py Cancel Save Layou  | t Workspaces                |                     |              |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
|     |           | Process                 | a Fo  | rmat                        |                     |              |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
| It  | em Br     | owser                   |   | 4                           | Package Code        | CORMMO       | •                | Description     | Conier, Drum and                                | Toner MinMax  | Package   | 001          |             |                             |  |   |                                      |        |  |  |
| Se  | elect the | e Item Ty<br>to the ite | pe then Double Click an iter<br>ms grid to add it to the Sale | m or Drag and<br>s Package. | Package code        | COPPINIO     |                  | Description     |   |               |           |              |             | Spec<br>"Is m               | ifies how many<br>nutually exclusion   | y items in the template<br>ive" means one item mu | can/must be sele<br>ist be selected. | ected. |  |  |
|     | -         | Item T                  | ype   |                             | Image               | Image        |                  |                 |   |               |           |              |             |                             | A value of 0 indicates no limitations. |   |                                      |        |  |  |
|     | V         | Part                    |   | /                           |                     |              |                  | Comments        | Copier and Drum Mandatory Items, Optional Toner |               |           |              |             | Is mutually exclusive group |  |   |                                      |        |  |  |
|     |           |                         |   |                             |                     |              | =                |                 |   |               |           |              |             | Plini                       | imum Allowe                            | ed 1  |                                      |        |  |  |
| D   | rag a ci  | olumn hea               | ader here to group by theth                                   |                             |                     |              |                  | Tax             | 15.00   | • •           |           |              |             | riax                        |  | ea 1.   |                                      |        |  |  |
|     | Item      | .ode                    | ItemDescription   | Partiype                    |                     |              |                  |                 |   | Packad        | e Detai   | ls           |             |                             |  |   |                                      |        |  |  |
| Ť   | AD:       |                         | -U:   | 10°                         | ItemTypeDescription | ItemCode     | LineItemDescrip  | tion ItemDes    | cription Isl                                    | andatory IsP  | Primary   | MinQuantity  | MaxQuantity | Quantity                    | ItemOrder                              | SuppressPriceOnPrint                              | SuppressOnPr                         | int    |  |  |
|     | 100P0     | GFT                     | 100 Page Feeder Tray  | в                           |                     |              |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
|     | 200P0     | GFT                     | 200 Page Feeder Tray  | в                           | * 2                 | · <b>D</b> : | ×0:              | · <b>D</b> :    |   | k 4           | <b>.</b>  | -            | -           | -                           | -                                      | •D:   | (D)                                  |        |  |  |
|     | 300P0     | GFT                     | 300 Page Feeder Tray  | в                           |                     |              |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
|     | SP 109    | 9-147K                  | Black toner   | с                           |                     |              |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
|     | SP 702    | 2-147K                  | Black toner   | с                           |                     |              | ,7               |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
|     | TestD     | elete                   | TestDelete  | с                           | 3                   | 1.15         |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
| ►   | SP 202    | 20                      | SP2020 Sprint Colour MF                                       | . A                         |                     | - 4          |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
|     | 2020-     | -147K                   | Black toner SP2020  | с                           |                     | -            |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
| 4   | CD 10     | 10                      | CD 10 10 Cariat Calaur MEC                                    | ∧ _ ▼                       |                     |              |                  |                 |   |               |           |              |             |                             |  |   |                                      |        |  |  |
| 1   | Item Br   | owser                   | Commercial Prices   |                             |                     |              |                  |                 |   |               |           |              |             |                             | q                                      | luantity  |                                      | 0      |  |  |

#### **HEADING C**

- 1. Text
- 2. Text

|   |                               |                                  |                                      |                              |   |              | Sales Package Mai   | ntenance : / | Add a new produc | t package   | e - BPO Sales Studio: Ve  | rsion 1.0.0.21 | - Examp | le Compar | y                            |                  |            | -                    |         | ×        |
|---|-------------------------------|----------------------------------|--------------------------------------|------------------------------|---|--------------|---------------------|--------------|------------------|---|---------------------------|----------------|---------|-----------|------------------------------|------------------|------------|----------------------|---------|----------|
| Ű   | Home                          | Sales                            | Configuration                        |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      | -       | 8 ×      |
| E   | 8                             |                                  | 2                                    |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| Sav   | save C                        | opy Cancel                       | Save Layou                           | it Workspaces                | s |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
|   | Proces                        |                                  | Fo                                   | ormat                        |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| Iten  | Browser                       |                                  |                                      | 4                            | 1 | Daskana Cada | 000484001           |              | Description      | Conier F  | in m and Toner MinMax Par | kane 001       |         |           |                              |                  |            |                      |         |          |
| Seler   | t the Item 1<br>it into the i | ype then Doul<br>iems grid to ad | ole Click an ite<br>d it to the Sale | m or Drag and<br>es Package. |   | Package Code | COPMMOUT            | COPHINOI     |                  | coper promotion for the minimum for angle of the      |                           |                |         |           | Specifies ho<br>"Is mutually |                  |            |                      |         |          |
|   | Item                          | Type                             |                                      |                              |   | Image        | ige *               |              |                  | Contractory Contractory Mandatany Home Onlineal Tener |                           |                |         |           | A value of (                 | i indicates no l | nitations. | _                    |         |          |
|   | Part                          |                                  |                                      | •                            |   |              |                     | 8            | Comments         | Copier and Drum Mandatory Items, Optional Toner       |                           |                | ^       |           | Minimum Allowed              |                  |            |                      |         |          |
| Drag  | a column h                    | eader here to                    | roup by                              | column                       |   |              |                     |              | Tax              | 15.00   |                           |                |         |           | Maximum                      | Allowed          | 4          | •                    |         |          |
| D   | emCode                        | ItemDescrip                      | tion                                 | PartType                     |   |              |                     |              | Tun .            | 10.00   |                           |                |         |           |                              |                  |            |                      |         |          |
| ۰.  |                               | I drum                           |                                      | ·D:                          |   |              |                     |              |                  |   | Pad                       | age Details    |         |           |                              |                  |            |                      |         |          |
| H.  |                               | 0.00                             |                                      |                              |   |              | ItemTypeDescription | ItemCode     | LineItemDescrip  | otion   | ItemDescription I         | isMandatory Is | Primary | MinQuanti | y MaxQuant                   | ty Quantity      | ItemOrder  | SuppressPriceOnPrint | Suppres | sOnPrint |
| - 1   | /-856                         | Drum for SP                      | 1/1/                                 | в                            |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| D   | R111111                       | Drum                             |                                      | В                            | ۴ | -            | ×D:                 | n∎c          | ·D:              |   | ·D:                       |                |         | -         | -                            | -                | -          |                      |         | 8        |
| D   | R-01                          | Drum Compo                       | ment 1                               | с                            |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| D   | R-02                          | Drum C omp                       | onent 2                              | с                            |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| 1   | 5-856                         | Drum for SP                      | 1616                                 | в                            | 1 |              | Part                | SP2020       | SP2020 Sprint    | Colour  | SP2020 Sprint Colour      |                |         |           | .00 1                        | .00 1.0          |            | 1                    |         |          |
| 1   | 5-856                         | Drum for SP                      | 1515                                 | в                            |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| 1   | 9-687                         | Drum                             |                                      | с                            |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| + 2   | 20-856                        | Drum                             |                                      | в                            |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
|   |                               | L                                |                                      |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
|   |                               |                                  |                                      |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
|   |                               |                                  |                                      |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
|   |                               |                                  |                                      |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| x Contrains((thenDescription)than) Edit Filor |                               |                                  |                                      |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  |            |                      |         |          |
| K To current fitter reschool, ann  Dat Hills  |                               |                                  |                                      |                              |   |              |                     |              |                  |   |                           | ity            |         |           |                              |                  |            |                      |         |          |
| Ite   | n browser                     | Commercial                       | Prices                               |                              |   |              |                     |              |                  |   |                           |                |         |           |                              |                  | Quant      | ity                  |         | 1        |





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