

We are currently updating our site; thank you for your patience.

SALES STUDIO CONFIGURATION

LINK AN IMAGE TO A SALES PACKAGE

It is very beneficial to have an **image** linked to each Sales Package. Images are memorable and they communicate faster than text. Customers want to see visuals of your product. These images are considered more valuable in the sales and marketing world than product description and a quality image is more likely to result in a **sale**.

In the case of BPO Sales Packages, it is preferable to have the primary item's image for the package image as this will usually be the main product that your customer will be buying. You can link an image when you **add a new** Sales Package, or when an existing Sales Package is **edited** if, for example, you need to change the image.

The process below, documents the process of linking an image when **adding** (creating) **a new** Sales Package.

Ribbon Access: Sales Studio > Configuration > Sales Packages



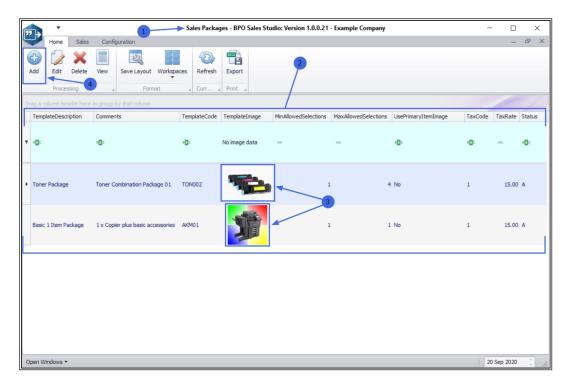
CREATE A NEW SALES PACKAGE

- 1. The Sales Packages listing screen will open.
- 2. Here you can view a list of all the <u>current</u> Sales Packages on the system.



Link Image to Sales Packages

- 3. In this example, there are 2 packages listed and each one has an image linked to it.
- 4. Click on Add.

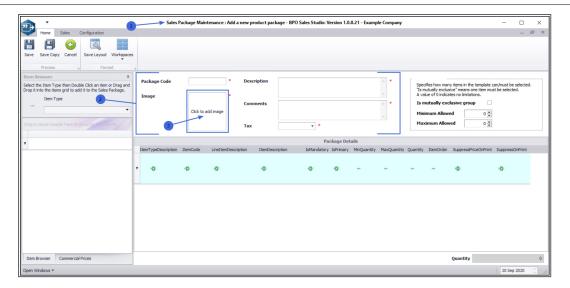


ADD IMAGE

- 1. The Sales Package Maintenance screen will open.
- 2. In the new **Package information** section,
- 3. Click on the Click to add image button,

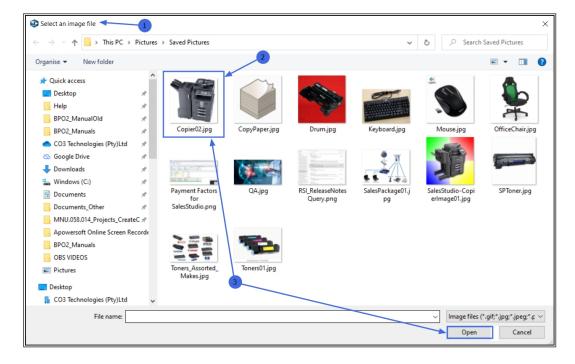


Link Image to Sales Packages



SELECT IMAGE TO BE LINKED

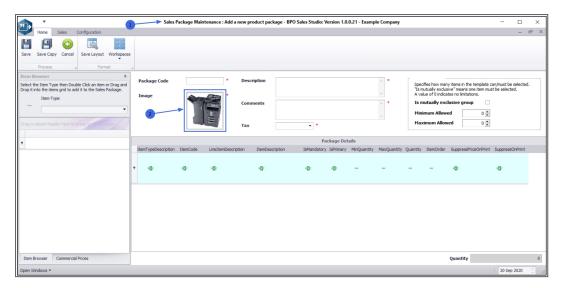
- 1. The **Select an image file** screen will open.
- 2. Either, double click on the image you wish to link or,
- 3. Single click on the image and then click on Open.





Link Image to Sales Packages

- 1. You will return to the Sales Package Maintenance screen.
- 2. The image will now be linked in the new package information section.



SAVE LINKED IMAGE

Continue to enter the mandatory new package information and details as set out in the Add Is Mutually Exclusive Group manual or the Add Min / Max Allowed Sales Package manuals.

Note: The image will be saved when <u>all</u> the mandatory information has been added and the **Save** button has been selected.

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