

We are currently updating our site; thank you for your patience.

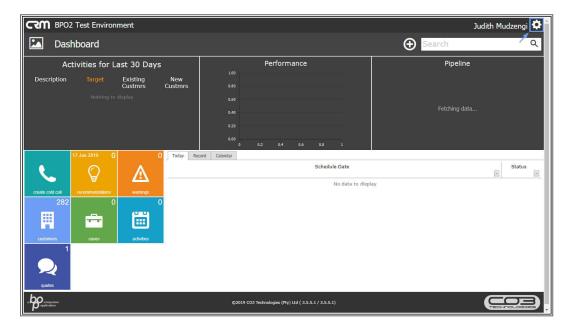
# **CRM SETTINGS**

# **SALESMEN ASSIGNMENTS**

**Ribbon Access:** Webpage > http://[servername]:[port-no]/BPOCRM/User.aspx

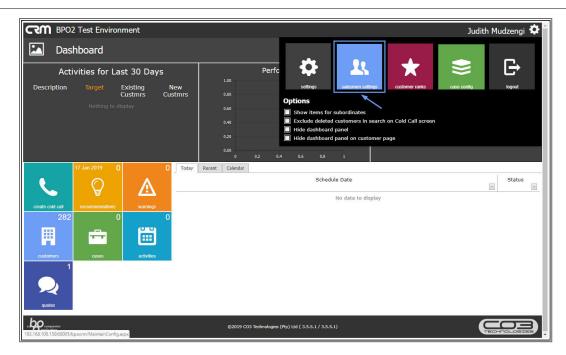
#### **SALESMEN SETTINGS - ASSIGNMENTS**

• Click on the **Settings** button to the right of your **UserName**.

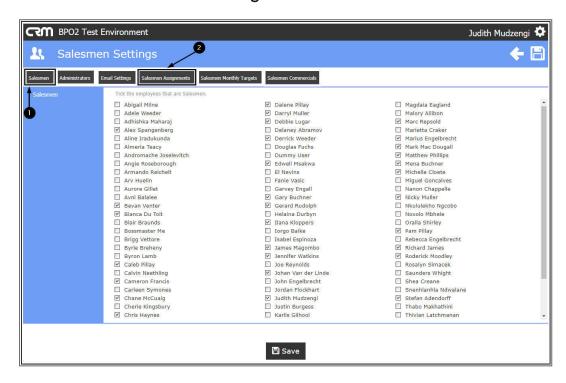


- The session **Options** page will pop up.
- Click on the Salesmen Settings tile.



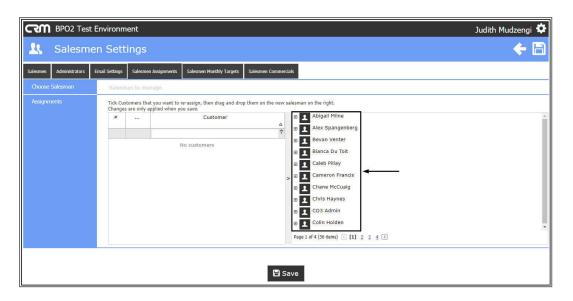


- 1. The Salesmen tab will be selected by default.
- 2. Click on the Salesmen Assignments tab.





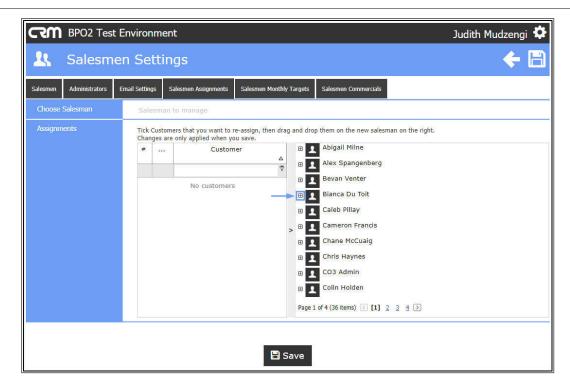
- The **Assignments** section will be displayed.
- The Salesmen list on the right hand side will show you a list of Salesmen.



#### **VIEW CUSTOMERS LINKED TO A SALESMAN**

 To view customers linked to a salesman (i.e. where the salesman is either the 'main salesman' or 'additional salesman'), click on the Expand button.





 A list of customers linked to the salesman will be displayed (i.e. where the salesman is either the 'main salesman' or 'additional salesman').

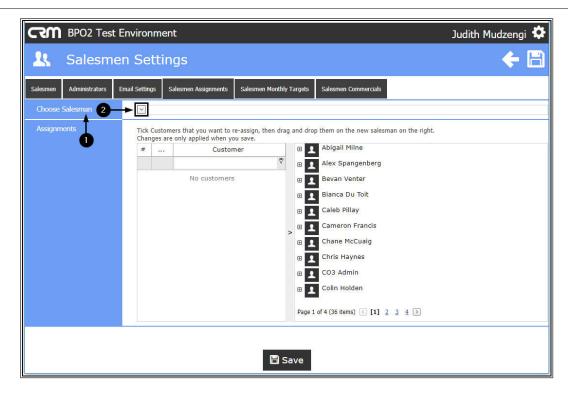




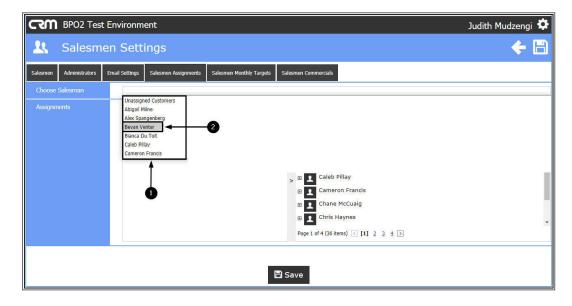
#### **REASSIGN CUSTOMER TO ANOTHER SALESMAN**

- If you need to you need to reassign a customer to another salesman, e.g. the salesman has left, or changed selling 'areas'.
  - 1. In the Choose Salesman field,
  - 2. click on the **down arrow** that pops up when you hover over the **Choose Salesman text box**.



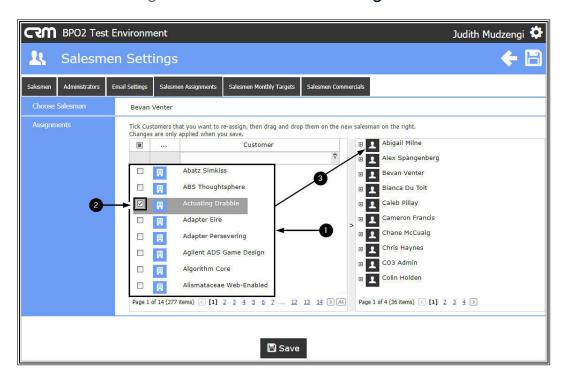


- 1. A Salesmen drop-down menu will be displayed.
- 2. Select the relevant salesman.
  - In this image, **Bevan Venter** has been selected.



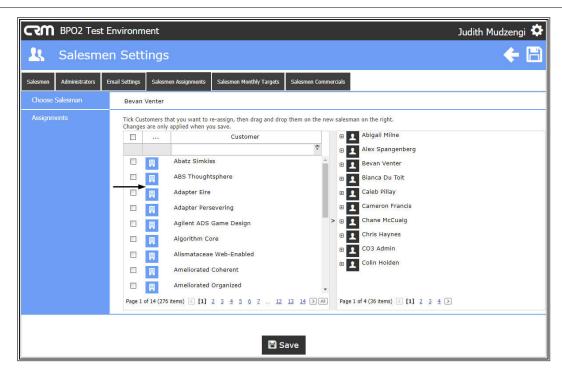


- 1. A list of customers will come up, where this salesman is the default salesman.
- 2. Select the customer(s) that need to be re-assigned, by ticking the **check box(es)**.
- 3. Drag and drop the customer(s) to the relevant Salesman. When reassigning a customer, all related cases, reminders and recommendations for the salesman are reassigned to the new salesman.
  - In this image, customer **Actuating Drabble** is being reassigned from **Bevan Venter** to **Abigail Milne**.



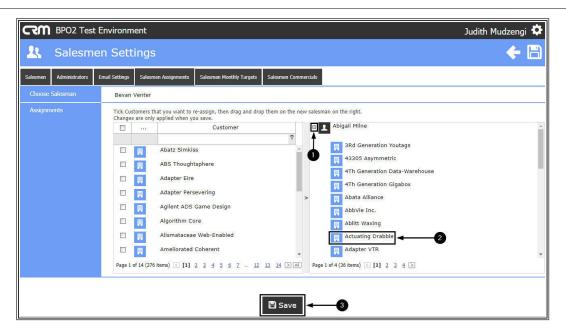
- The customer will no longer be displayed in the customers list of the previous salesman.
  - In this image, **Actuating Drabble** is no longer displayed in **Bevan Venter**'s customer list.



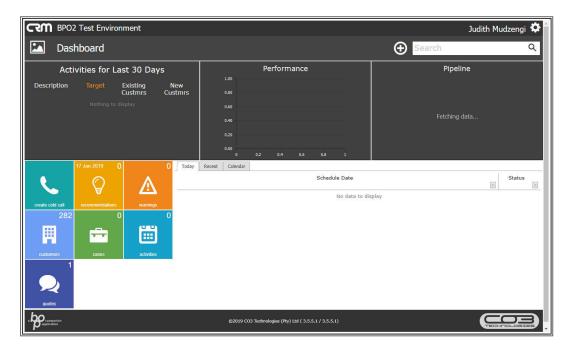


- 1. Click on the **Expand** button to view the current salesman's customers list.
- 2. The customer will now be displayed in the current salesman's customer list.
  - In this image, customer Actuating Drabble is now displayed in Abigail Milne's customer list.
- 3. Click on Save.
- Note: Remember to <u>maximise</u> the screen if you do not see the Save button.





• You will return to the Dashboard.



CRM.003.009