

We are currently updating our site; thank you for your patience.

# **CRM BASICS**

# ADDING / EDITING / DELETING QUOTES

Adding Quotes in CRM, will also create the **quote in BPO** as a **New Quote**.

This new quote will need to be emailed to the client. This email include links to either:

- Accept or
- Reject the Quote

or to have the salesman:

Contact Me

regarding the Quote.

Once Accepted (or Rejected), a quote can <u>no longer</u> be edited.





Quotes can be added when: creating a new case or editing a case, adding or editing an activity, or from the Customer-specific Cases listing page and the Customer-specific Activities listing page.

## ADD A NEW QUOTE WHEN CREATING A CASE ...??



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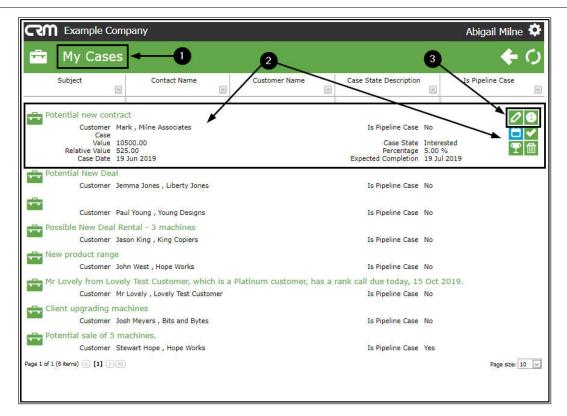
#### ADD A NEW QUOTE WHEN EDITING A CASE

- 1. In the Dashboard,
- 2. Click on the Cases tile.



- 1. The My Cases page will open.
- 2. Hover over a selected case to reveal the Action buttons.
- 3. Click on either the View Case Info and History button or the View/Edit this Case button.
  - (Either of these buttons will direct you to the Save Case page where you can add a <u>new</u> quote.)





- 1. The Save Case page will open.
- 2. Expand the **Quote** frame.

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CCM Example Co	mpany		Abigail Milne 🌣
Save Ca	se 🗕 🚺		🗲 🖹
- Case	* Customer	Milne Associates	
	* Contact	Mark	
	* Salesman	Abigail Milne	
	* Subject	Potential new contract	
	Information	Information relating to the case	
	* Value	10500.0000	
	Case Type	Type of Case	Source Type Cold Call
	Case Date	19 Jun 2019	Expected Completion 19 Jul 2019
	Attachments	Attached files	Browse
		Please note, new files will only be adde name already exists, the current date	ed to the case when it is saved. If an attachment with the same and time will be appended to the file name.
2			No data to display
Related Customers	Related Customers	Related Customers     Milne Associates - MIL0001	
- Case State	* Case State	Interested (20%)	
<b>V</b>	Percentage		
+ Quote			
- Case History			
+ Activities			
+ Quotes			
+ Case Changes			
		🖹 Save	

- 1. The Quote, Quote Financials, Add Quote Items and Quote Items frames will be expanded.
  - Ensure that you have filled in any mandatory fields [\*] and then follow the Link Quote Process to create the new quote.
- 2. Either click on **Save** to keep the changes or
- 3. Click on **Back** to return to the My Cases Screen.



CCM Example Con	npany			Abigail Milne
Save Cas	e			⋌⋲∎
Related Customers	Related Customers	<ul> <li>Related Customers</li> <li>Milne Associates - MIL0001</li> </ul>		3
- Case State	* Case State Percentage	Interested (20%) 5%		
- Quote	Quote settings * Quote Contact Quote Reference Reference	Reference	* Site	13 Nov 2019 Durban SALESQUOTE
· Quote Financials –	* Currency Tax Rate * Exchange Rate	15.00	Quote Terms Commercial	Full Payment COD Default
Add Quote Items	Add item Add template			
Quote Items	Drag a column here	No data to dis	play	
Case History				
Activities				
- Quotes				
+ Case Changes				
		B Save		2

#### LINK A QUOTE TO AN ACTIVITY IN A CASE

- 1. In the My Cases page,
- 2. Hover over a selected case to reveal the Action buttons.
- 3. Click on the New Activity button.



CCM Example Compan	ıy			Abigail Milne 🍄
📅 My Cases ┥	-0 6	2		🔶 🔶
Subject	Contact Name	Customer Name Case State Description		Is Pipeline Case
Potential new contract Customer Mark , M Case Value 10500.0 Relative Value 525.00 Case Date 19 Jun 2	00	Is Pipeline Case Case State Percentage Expected Completion	Interested 5.00 %	
Potential New Deal Customer Jemma :	Jones , Liberty Jones	Is Pipeline Case	6	<b>(</b>
Customer Paul You		Is Pipeline Case	No	
Customer Jason Ki		Is Pipeline Case	No	
Customer John We		Is Pipeline Case		
	ly , Lovely Test Customer	latinum customer, has a rank call due today, 15 0 Is Pipeline Case		
	yers , Bits and Bytes	Is Pipeline Case	No	
Customer Stewart Page 1 of 1 (8 items) (1)	Hope , Hope Works	Is Pipeline Case	Yes	Page size: 10 💌

- 1. The **Save Activity** page will open.
- 2. Expand the **Quote** frame.



CCM Example Co	mpany	Abigail Milne 🂠
Save Act	tivity 💶 🕕	🗲 🖹
+ Case	Subject	Potential new contract
- Case State	* Case State Percentage	Interested (20%) 5%
- Activity	Address * Subject	Activity type The address relating to the activity The subject of the activity Information relating to the activity
Activity Attendees	Attendees Send Email Invites	Case contact and salesman are always made attendees Case contact and salesman are using Exchange syncing.
- Schedule		13 Nov 2019 from 12:00 to 13:00 Email SMS 30 minutes before scheduled start
+ Quote		
+ Case History	View previous activities, qu	otes and changes on this case.
		🖹 Save

- 1. The Quote, Quote Financials, Add Quote Items and Quote Items frames will be expanded.
  - Ensure that you have filled in any mandatory fields [\*] and then follow the Link Quote Process to create the new quote.
- 2. Either click on **Save** to keep the changes or
- 3. Click on **Back** to return to the My Cases Screen.
- 4. For the purpose of this manual, click on the **CRM** logo to return to the Dashboard (Home page).



CCM Example Co	ompany			Abigail Milne 🔾
Save Act	tivity			<b>₹</b> E
Activity Attendees	Attendees 🚭			
4	Send Email Invites 🗆	Case contact iCal invitations are disabled be	t and salesman are always ma cause you are using Exchange	
- Schedule		3 Nov 2019 from 12:00 nail 🗌 SMS 🔲 30 minutes be	to 13:00 fore scheduled start	
- Quote	* Quote Contact Mi Quote Reference Reference Re	Get customer defaults ark aference	* Site	13 Nov 2019 Durban SALESQUOTE
- Quote Financials 🗲	Currency Z     Tax Rate 15     * Exchange Rate 1.	5.00	Quote Terms Commercial	Full Payment COD Default
- Add Quote Items	Add item G Add template G	Type to find items		
Quote Items	Drag a column here			
		No data	to display	
+ Case History	View previous activities, quote	es and changes on this case.		
		Save		2

#### LINK A QUOTE WHEN EDITING AN ACTIVITY

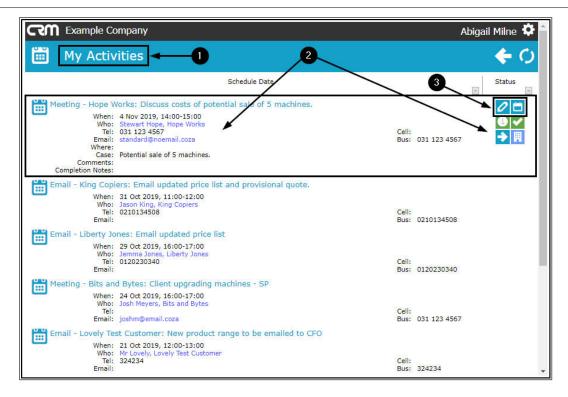
- 1. In the **Dashboard**,
- 2. Click on the **Activities** tile.



CRM Exar	nple Com	npany						ļ	\bigail №	1ilne 🍄
🔼 Das	hboard	[ ←	-0			Ð	Search			Q
Activitie	es for La	ist 30 E	Days		1 Month Perfor	mance	,	4 Month Pip	peline	
Description Phone call Email Meeting On Site inspection	20 30 20 20	Existing Custmrs 2 2 0 1	New Custmrs 2 1 2 0	40 000.00 30 000.00 20 000.00 10 000.00			6 000.00 4 000.00 2 000.00			
Site inspection			⚠	0.00 9 _ Today 	Casea Invoices Recent Calendar	Orders Quotes Schedule Date No data	0.00 Nov	2019 Dec 2019		Feb 2020 tatus
customers 13 Quotes	cases	147 \$ \$	activities	8	-2					
				©2019 C	03 Technologies (Pty) Ltd (	( 3.5.6.0 / 3.5.6.0)				B

- 1. The My Activities page will open.
- 2. Hover over a selected Activity to reveal the Action buttons.
- 3. Click on either the View/Edit this Activity button or the Reschedule this Activity button.
  - (Either of these buttons will direct you to the Save Activity page where you can add a new quote.)





- 1. The Save Activity page will open.
- 2. Expand the **Quote** frame.



CCM Example Co	mpany		Abigail Milne 🌻
Save Act	ivity - 1		🗲 🗎
+ Case	Subject	Potential sale of 5 machines.	
- Case State	* Case State Percentage	Interested (20%) 20%	
- Activity	Address * Subject	Meeting Discuss costs of potential sale of 5 machines. Information relating to the activity.	
Activity Attendees	Attendees Send Email Invites	<ul> <li>Abigail Milne</li> <li>Stewart Hope</li> <li>Page 1 of 1 (2 items) C [1] . A</li> <li>iCal invitations are disabled because you are using Exchange syncing.</li> </ul>	Page size: 10 💌
Schedule		4 Nov 2019 from 14:00 to 15:00 Email 🗌 SMS 🗌 30 minutes before scheduled start	
+ Quote		🖹 Save	

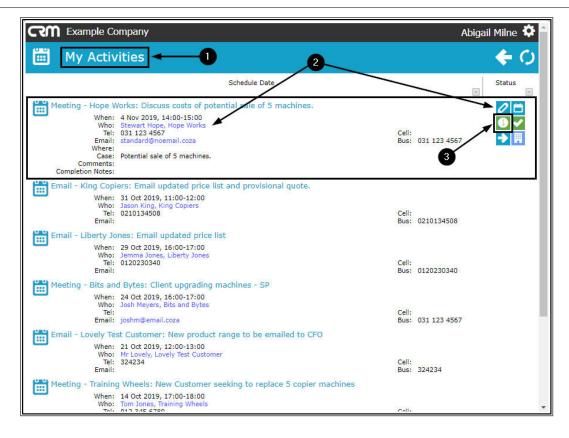
- 1. The Quote, Quote Financials, Add Quote Items and Quote Items frames will be expanded.
  - Ensure that you have filled in any mandatory fields [\*] and then follow the Link Quote Process to create the new quote.
- 2. Either click on **Save** to keep the changes or
- 3. Click on **Back** to return to the My Activities Screen.



CCM Example Co	ompany			Abigail Milne 🌻
Save Act	tivity			
Activity Attendees	Attendees Send Email Invites	C 1 Abigail Milne 1 Stewart Hope Page 1 of 1 (2 items) ( [1] ) () i Cal invitations are disabled because	se you are using Exchange	Bage sizer 10 C
Schedule		4 Nov 2019 from 14:00 to Email SMS 30 minutes before	15:00 e scheduled start	
- Quote	Quote settings * Quote Contact Quote Reference Reference	Reference		13 Nov 2019 Site SALESQUOTE
- Quote Financials	* Currency Tax Rate * Exchange Rate		Quote Terms Commercial	Full Payment COD Default
- Add Quote Items	Add item Add template			
Quote Items	Drag a column here	No data to (	display	
		🖹 Save		2

- 1. In the My Activities page,
- 2. Hover over a selected Activity to reveal the Action buttons.
- 3. Click on the View Case Info and History button.





- 1. The Save Case page will open.
- 2. Expand the **Quote** frame.



CCM Example Cor	mpany		Abigail Milne 🍄
Save Cas	ie 🗕 🚺		🗲 🖹
- Case	* Customer	Hope Works	
	* Contact	Stewart Hope	
	* Salesman	Abigail Milne	
	* Subject	Potential sale of 5 machines.	
	Information	Customer opening new premises	
	* Value	35000.0000	
	Case Type	New Deal	Source Type Recommentation
		4 Nov 2019	Expected Completion 4 Dec 2019
	Attachments	Attached files	Browse
			added to the case when it is saved, If an attachment with the same ate and time will be appended to the file name, No data to display
Related Customers	Related Customers	Related Customers     Hope Works - HOP001	
- Case State	* Case State Percentage	Interested (20%) 20%	
+ Quote			
Case History	View previous activities, qu	otes and changes on this case.	
2			
		🗎 Save	

- 1. The Quote, Quote Financials, Add Quote Items and Quote Items frames will be expanded.
  - Ensure that you have filled in any mandatory fields [\*] and then follow the Link Quote Process to create the new quote.
- 2. Either click on **Save** to keep the changes or
- 3. Click on **Back** to return to the My Cases Screen.
- 4. For the purpose of this manual, click on the **CRM** logo to return to the Dashboard (Home page).



Example Co	mpany			Abigail M	ilne 🌻
Save Cas	se			Ç	- 🗎
4			No data to display	1	Î
Related Customers	Related Customers	Related Customers     Hope Works - HOP001		3	
- Case State	* Case State Percentage	Interested (20%) 20%			
- Quote	Quote settings * Quote Contact Quote Reference Reference	Reference		13 Nov 2019 Site SALESQUOTE	
- Quote Financials	* Currency Tax Rate * Exchange Rate		Quote Terms Commercial	Full Payment COD Default	
+ Add Quote Items Quote Items	Drag a column here	No data t	o display		
+ Case History	View previous activities, qu	otes and changes on this case.			
		🖹 Save 🗲		2	)



# LINK A QUOTE FROM CUSTOMER DASHBOARD WHEN EDITING A CASE

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			Save Quo	le				1
• Customer Hope Works       • Quote Contact Jane Alrich       Date 18 Apr 2016         • Quote Reference       Reference       • Print Layout SALESQUOTE         Reference       OR589       • Omments         Comments       Information relating to the quote       • Print Layout SALESQUOTE         Quote Financials       Add item Add single item       • Date 18 Apr 2016         Quote Items       Add item Add single item       • Date 18 Apr 2016         Drag a column here       • Drag a column here       • Print Layout SALESQUOTE	Case	Subject	New machine - test case					
* Quote Contact Jane Alrich       Date 18 Apr 2016         Quote Reference       Perint Layout SALESQUOTE         Reference       OR589         Comments       Information relating to the quote         Quote Financials       Add item Add single item         Quote Items       Add item Add single item         Add template       Add sales template items         Drag a column here       Orag a column here	Quote	The state of the second s						
Quote Reference       Reference       OR589         Comments       Information relating to the quote         Quote Financials		Sec. 23.07.54			Data	10 Apr 2016		
Reference       OR589         Comments       Information relating to the quote:         Quote Financials								
Comments       Information relating to the quote         • Quote Financials					Print Layout	SALESQUUIL		
Quote Financials       Quote Items       Add item Add single item       Add template       Add template       Drag a column here		1000000		QU0č⊞.				
Quote Items     Add item Add single item     Add safes template items     Orag a column here								
Add template Add sales template items 💿	Quote Financials							
Drag a column here	- Quote Items	Add item	Add single item	0				
A definition of the second		Add template	Add sales template items	0				
No data to display		Drag a column here						
				No data to display				



- Search for, and select the Quote Contact.
- Type in a reference, e.g. a customer order number.
- Type in comments related to the quote.

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	calhost 50000/bpocrm/MaintainQu			&case_info; 🏢	☆│ ≕	Z	۵	5
<b>२</b>	)	Save Quo	te					ŀ
Case	Subject	New machine - test case						
- Quote	Stat S23.07 (5.6)	Hope Works						
	* Quote Contact Quote Reference				18 Apr 2016			
	Quote Reference Reference			Print Layout	SALESQUOTE			
	1000000	Information relating to the	dnoç <del>a</del> :					
+ Quote Financials								_
- Quote Items	Add item	Add single item	0					_
	Add template	Add sales template items	0					
	Drag a column here							
			No data to display					
						_		-



- Search for, and select the Quote Contact.
- Type in a reference, e.g. a customer order number.
- Type in comments related to the quote.

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Case							
	Subject	New machine - test case					
Quote	• A quote will only be created if you						
	* Customer * Quote Contact	Hope Works		Date	18 Apr 2016		
	Quote Reference				SALESQUOTE		
	Reference			tine cajva	on acceptonic		
		Information relating to the	quot≞				
+ Quote Financials						 	_
24 2023 State 1 - 1 - 2 - 2	a Marcason oa	100 C 110 C 1	121			 	_
Quote Items	1999 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	Add single item	0				
	-	Add sales template items	0				_
	Drag a column here						
			No data to display				



- Search for, and select the Quote Contact.
- Type in a reference, e.g. a customer order number.
- Type in comments related to the quote.

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Customer Hope Works Quote Contact Jane Alrich Date 18 Apr 2016 Quote Reference Reference Reference OR589 Comments Information relating to the quote Quote Financials	Quote       * A quota will only be created if you add         * Quote Contact Jan       Quote Contact Jan         Quote Reference       Reference         Quote Financials       Comments         Quote Items       Add item	quote line items. oppe Works ine Alrich Marence RSS89 formation relating to the	quote			_	
• Customer Hope Works   • Quote Contact Jane Alrich   • Quote Contact Jane Alrich   • Quote Reference Reference Reference   • Reference OR589   • Comments Information relating to the quote   • Quote Financials   • Quote Items   • Add item Add single item   • Add template Add safes template items   • Drag a column here	Customer Ho Customer Sin Customer Si	ope Works ne Alrich Marence R589 formation relating to the	quote.				
* Customer Hope Works       * Quote Contact Jane Alrich       Date 18 Apr 2016         * Quote Reference       # Print Layout SALESQUOTE         Reference       OR589         Comments       Information relating to the quote         * Quote Financials       * Add item Add single item         * Quote Items       Add item Add single item         Add template       Add sales template items         Drag a column here       • Outer Items	Customer Ho Quote Contact Jai Quote Reference Reference OR Comments Inf Quote Financials Quote Items Add item Ind	ne Airich Arrence R589 formation relating to the	duote:				
Quote Reference Reference Print Layout SALESQUOTE   Reference OR589 Comments Information relating to the quote   Comments Information relating to the quote     Quote Financials   Quote Items   Add item Add angle item   Add template   Add sales template items   Drag a column here	Quote Reference       Image: Comments	Herence R589 formation relating to the	duote.				
Reference       OR589         Comments       Information relating to the quote         Quote Financials       Add item         Quote Items       Add item         Add template       Add sales template items         Drag a column here       Orag a column here	Quote Financials     Quote Items     Add item #d	R589 formation relating to the	quote	Print Layout	SALESQUOTE		
Comments Information relating to the quote   Quote Financials  Quote Items Add item Add single item Add safes template items Trag a column here	Comments     Inf       P Quote Financials     Add item       Quote Items     Add item	formation relating to the	quote				
+ Quote Financials - Quote Items Add item Add single item Add safes template items Trag a column here	+ Quote Financials - Quote Items Add item #d		quoce.				
Add template Add sales template items O	- Quote Items Add item Ind	64 sinala dam					
Add template Add safes femplate items Orag a column here		let sinata dram				 	-
Drag a column here	Add template		0				
		dd sales template items	0				
No data to display	Drag a column here						
			No data to display				



- Expand the 'Quote Financials' section to view the customer's currency, tax rate and exchange rate.
- This section also includes the '*Quote Terms* ' this is the quote repayment factor and should be configured in Static Rights (<u>Sales</u> <u>Quote Repayment Method</u>).
- Select the terms as required for this quote.



• Q	be created if you add quote line items. Customer Hope Works uote Contact Jane Alrich te Reference Reference OR589 Comments Information relating to the	• Print Layou	e 18 Apr 2016 It SALESQUOTE	
Quote Financials		e quade		
*Đ	Currency South African Rand Tax Rate 14.00 change Rate 1.0000	Quote Term Commercia	s <mark>V Full Payment C</mark> J Payments 1 12	COD × Payment Period Full Payment CO 12 Months
- Quote Items	Add item Add single item idd template Add sales template items n here	0	6	6 Months
		No data to display		



- You now have the ability to **add single items** to a quote (with or without also using quote templates).
- *Note*: For Part Numbers to pull through to this list you need to ensure that the <u>Quote Products are specified</u>.

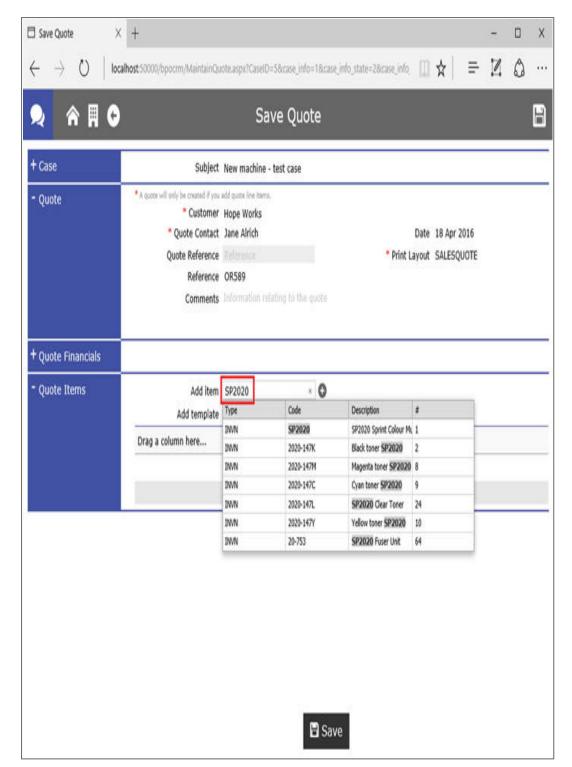


+ Case	Subject	New machine - t	est case					
- Quote	* A quote will only be created if you Customer	add quote line itams. Hope Works						
	* Quote Contact	Jane Alrich		Date 18 Apr 2016				
	Quote Reference			* Print Layout SALESQUOTE				
	Reference	OR589						
	Comments	Information relat	ing to the quote					
Quote Financials	Add item	V	0			20		
	Add template	Туре	Code	Description	1			
		INVN	SP2020	SP2020 Sprint Colour M	1	1		
	Drag a column here	INVN	2020-147K	Black toner SP2020	2			
		INVN	SP19-147Y	Yellow Toner - SP1919				
		INVN	SP19-147M	Magenta toner - SP1915				
		INVN	2020-147M	Magenta toner SP2020		-		
		DWN DWN	2020-147C	Cyan toner SP2020	9 11			
		10000000	CL-100-965	Cleaner				

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- Type in the text field to filter on the Code and Description lines.
- Click on the item you want to add





#### x + 🗄 Save Quote X localhost:50000/bpocrm/MaintainQuote.aspx?CaseID=5&case\_info=1&case\_info\_state=2&case\_info\_ 🛄 🙀 📗 = 1 ۵ 6 ().... $\rightarrow$ ^ 用 0 Save Quote E, Į + Case Subject New machine - test case \* A guote will only be created if you add guote line items. - Quote Customer Hope Works \* Quote Contact Jane Alrich Date 18 Apr 2016 Quote Reference \* Print Layout SALESQUOTE Reference OR589 Comments Information relating to the quote + Quote Financials Add item INVN | 5P2020 | SP2020 | × 😯 Quote Items Add template Add sales template items 0 Drag a column here... No data to display

#### Click on the 'Add Item' button

🗄 Save

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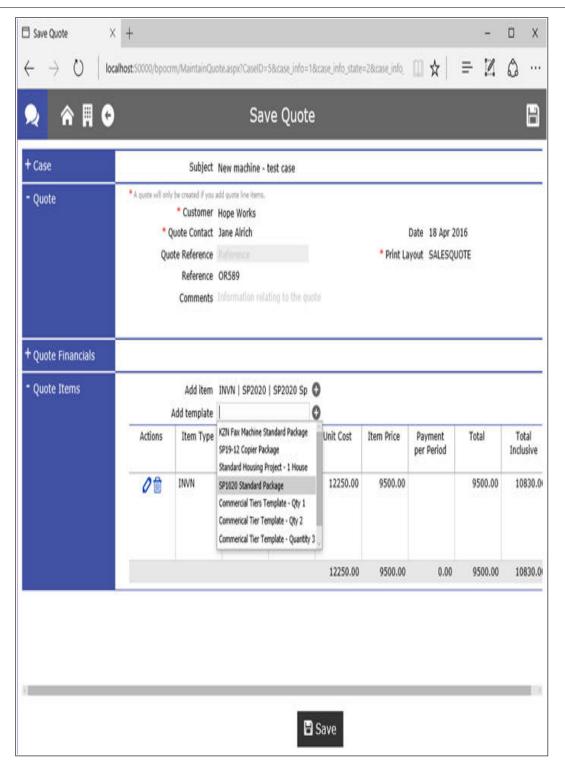
#### • The item will be added to the Quote Line Items sections

+ Case		Subject	New machine -	tost cara						
	• A quote will col		add quote line items.	test case						
• Quote	C in spania ma sea		Hope Works							
	• (	Quote Contact	Jane Alrich		Date 18 Apr 2016					
	Qu	ote Reference				• Print La	yout SALESQU	OTE		
		Reference								
		Comments		ting to the quo						
+ Quote Financials										
- Quote Items		Add item	INVN   5P2020	SP2020 Sp	)					
		Add template	Add sales temp	late Items	)					
	Actions	Item Type	Item Code	Quantity	Unit Cost	Item Price	Payment per Period	Total	Total Inclusiv	
	0	INVN	SP2020	1	12250.00	9500.00		9500.00	10830	
					12250.00	9500.00	0.00	9500.00	10830	



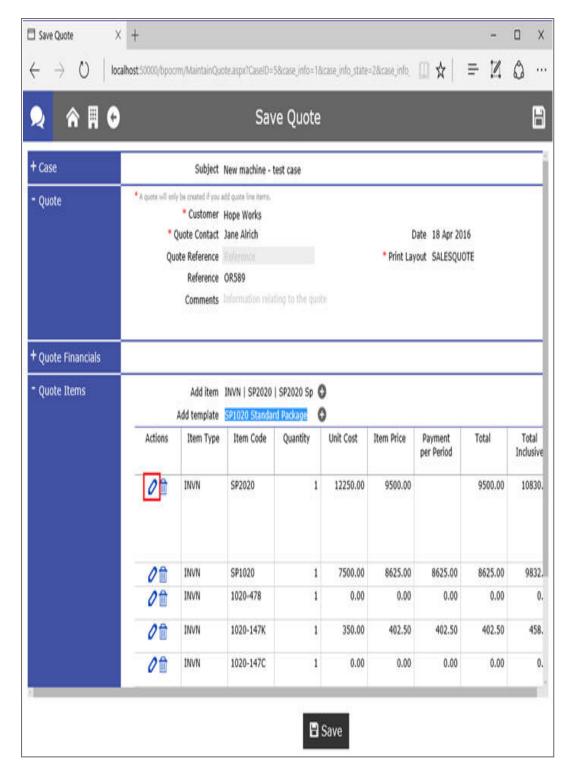
- To add Sales Templates: click on the 'Add Quote Template Items' dropdown
- You could also type into the text box to filter for the template you need
- Click on the template required.
- Link the templates items by clicking on the 'Add Items' button







• You can *edit a line* item, by clicking on the 'Edit' button on that line.





- The quote item edit section will come up.
- Make the changes required.
- Click on 'Update' to view the changes in the quote.
- Click on 'Done' when you have completed all the changes.



$\leftrightarrow$ 0	localhost:50000/b	pocrm/Maintair	nQuote.aspx?Case	HD=5&case_ir	nfo=18icase_info_	state=28:case_in	fo. 🛄 🕁	= 12	1 0
2 🕅	•		S	ave Qu	ote				8
ase		Subject	New machine -	test case					_
uote	100000000000000000000000000000000000000	y be created if you Customer Quote Contact					Date 18 Apr 20	)16	
		ote Reference Reference		ting to the q	90£#		yout SALESQU		
Quote Financials									
Juote Items		Add item Add template	INVN   SP2020 SP1020 Standa		0				
	Actions	Item Type	Item Code	Quantity	Unit Cost	Item Price	Payment per Period	Total	Total Inclusive
		INVN	SP2020	1	1 12250.00	9500.00		9500.00	10830.00
	Quote Iter	n Description	SP2020 Sprint	Quantity	1	Unit Cost 122	50.000000 I	item Price 950	0.00 Update Done
	01	INVN	SP1020		1 7500.00	8625.00	8625.00	8625.00	9832.50
	01	INVN	1020-478		1 0.00	0.00	0.00	0.00	0.00
		T4.0./61	1000 1471/			403.50	403.00	103.00	450.01

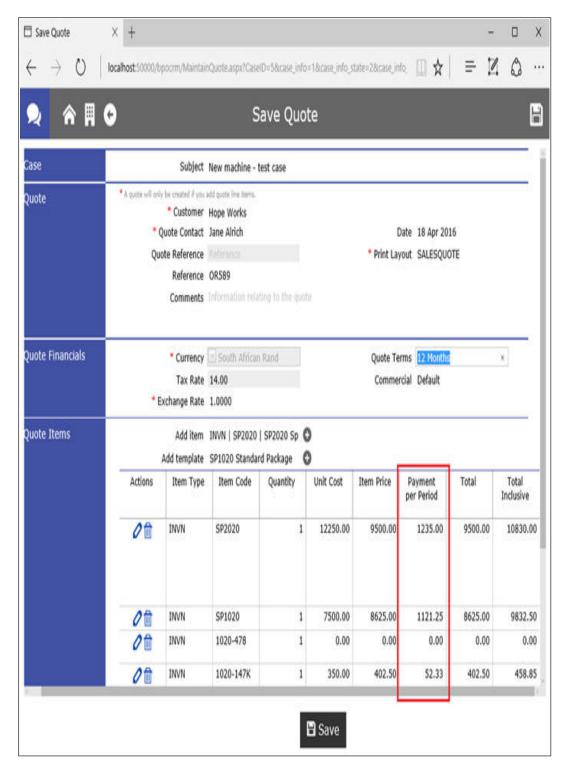
• Click on the 'delete' button to remove line items from the quote.



$\leftrightarrow 0$	localhost:50000/b	pocrm/Maintain	Quote.aspx?Case	ND=5&case_info	=18.case_info_s	tate=2&case_in	6. 🔲 🛠	= 2	10.
2 6 🛛	0		S	ave Quo	te				
ase		Subject	New machine -	test case					_
uote		be created if you a Customer Quote Contact				ŗ	)ate 18 Apr 20)	6	
		ote Reference Reference		ting to the quot	18		Yout SALESQUC		
uote Financials									
Quote Items		1000800	THE STREET		50 C				
uote Items	Actions	Add item Add template Item Type	INVN   SP2020 SP1020 Standa Item Code	SP2020 Sp ( rd Package Quantity		Item Price	Payment per Period	Total	Total Inclusive
uote Items		Add template	SP1020 Standa	rd Package	)	Item Price 9500.00	Payment per Period	Total 9500.00	Inclusive
uote Items	Actions	Add template Item Type	SP1020 Standar Item Code	rd Package Quantity	Unit Cost				Inclusive 10830.00
uote Items	Actions	Add template Item Type INVN	SP1020 Standar Item Code SP2020	Ord Package Quantity 1	Unit Cost 12250.00	9500.00	per Period	9500.00	Inclusive 10830.00 9832.50
uote Items	Actions	Add template Item Type INVN INVN	SP1020 Standar Item Code SP2020 SP1020	Quantity 1	Unit Cost 12250.00 7500.00	9500.00 8625.00	per Period 8625.00	9500.00 8625.00	



• Note: A new Quote Terms method can be selected, which will reapply the 'Repayment Amount per Period'





#### • Make sure you 'Save' once you are done.

2 6 🛛	•		S	Save Quo	te				l
Case		Subject	New machine -	test case					_
Juote	E. CONTRACTOR	y be created if you a Customer Quote Contact				D	ate 18 Apr 201	6	
	Qu	ote Reference Reference Comments		ting to the quo		* Print Lay	out SALESQUO	TE	
Quote Financials	•(	Currency South African Rand Quote Terms 12 Months Tax Rate 14.00 Commercial Default     Exchange Rate 1.0000							
Quote Items			INVN   SP2020 SP1020 Standa		)				
	Actions	Item Type	Item Code	Quantity	Unit Cost	Item Price	Payment per Period	Total	Total Inclusive
	01	INVN	SP2020	1	12250.00	9500.00	1235.00	9500.00	10830.0
	01	INVN	SP1020	1	7500.00	8625.00	1121.25	8625.00	9832.5
	01	INVN	1020-478	1	0.00	0.00	0.00	0.00	0.0
	01	INVN	1020-147K	1	350.00	402.50	52.33	402.50	458.8

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See Also:

• View / Print / Email the Quote

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